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FOR INFORMATION

SUPPLY OPERATIONS

SUMMARY

The present report reviews UNICEF supply operations in 1994. It describes Supply Division's activities and workload, the throughput of the warehouse in Copenhagen, direct ordering, quality assurance, emergency operations, shipping, procurement services and new products. Annex I details the value of orders placed in 1994 by country of purchase and major suppliers, annex II the major commodity groups purchased in 1994, annex III the purchase orders and warehouse issue orders as procurement services on behalf of Governments, the United Nations system and non-governmental organizations, and annex IV the purchase and issue orders issued in 1994 by country of destination.

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INTRODUCTION AND OVERVIEW

1. The supply component of UNICEF assisted-programmes is provided locally through purchases in developing countries, as shipments from the warehouse in Copenhagen, or in the form of direct deliveries from suppliers around the world. Supply Division is involved in each of these activities either by formulating purchasing policy or by filling requirements directly. Supply Division also assists Governments, non-governmental organizations (NGOs) and other agencies by providing procurement services. Training services are provided to internal and external customers in so far as staff availability permits.

2. During 1994, a significant increase was noted in local procurement by country offices. This was mainly because of an increase in the dollar level above which specific authorization was required. Long-term arrangements with suppliers for use by country offices also were instituted.

3. Supply Division is developing the supply module for Programme Manager, the management system for country offices. During 1994, a field reference meeting was held in Copenhagen to examine the concepts and to review the development of the new system. Participants from both field and headquarters offices were enthusiastic about the presentation of the module. Regular meetings have been held with Programme Division, the Division of Financial Management and the Office of Information Resources Management to coordinate the development of the Programme Manager system.

4. Once again, emergencies have had a major impact on the work of the division. However, the value of supplies shipped to emergency locations declined to $40 million - less than in both 1993 and 1992. Nevertheless, the eruption of the Rwanda emergency in mid-year had an impact on all available resources for a number of weeks. To respond better to future emergencies, several changes were made in the supply process. The most significant were an increase in a variety of different types of prepacked kits, special agreements with suppliers and the development of a pocket-sized warehouse catalogue containing emergency-related items.

I. SUPPLY WORKLOAD (EXCLUDING FREIGHT)

5. Purchases for assisted programmes and procurement services customers increased again during 1994 and reached a total of $380 million. Some 27 per cent of the total value of purchases were made by country offices, but more significantly, this represented 60 per cent of the number of all orders placed by UNICEF. This volume is attributed in part to the increase to $10,000 of the general authorization for local procurement and also to the impact of direct ordering, which is described below.

II. WAREHOUSE THROUGHPUT

6. Shipments from the warehouse were seriously affected late in 1994 when more than five week's output was lost due to industrial action by the contracted warehouse workers. Supply Division contracts a Danish commercial foundation, Pakhusfonden, to provide a workforce for the warehouse. During 1994, there were a series of strikes by Pakhusfonden workers which affected about $10 million of orders due for packing and shipment and caused considerable disruption to the replenishment and inventory patterns. During the first few weeks of 1995, the backlog was made up, but the throughput in 1994 dropped to $97 million from a record $112 million in 1993.

7. The volume of warehouse shipments in 1994 was 57,841 cubic metres, up from 56,487 cubic metres in 1993. The total weight of shipments in 1994 was 16,329 tons. Procurement services amounted to 40 per cent of the throughput in the warehouse.

III. DIRECT ORDERING

8. The direct ordering pilot project begun in 1993 is part of the objective of improving the efficiency of the supply functions in the field and at headquarters level.

9. The procedure allows a field office to order directly from an overseas supplier using prices and terms negotiated on a long-term arrangement by Supply Division. It continued through 1994, with an initial limitation to computers and related commodities. The procedure has proved successful in reducing lead times from four months to six weeks, on average, by eliminating the need for Supply Division to be involved in every transaction. Supplier identification and competitive bidding are carried out annually and thus are separated from the delivery process. Therefore, the time required between field requisition and final delivery is reduced significantly. The price is competitive because Supply Division negotiates prices for large quantities on behalf of all field offices. In 1994, negotiations began with suppliers of other commodities and procedures were refined. The direct ordering process will be extended to such other items as generators and photocopiers in mid-1995. The effect of the pilot project is reflected in the move of assignments away from New York towards field international purchasing. The trend is likely to continue as direct ordering is extended.

IV. QUALITY ASSURANCE

10. Quality assurance is the cornerstone of Supply Division's purchasing policy. In 1994, the Quality Control Unit focused on packaging. This is the main reason for the dramatic drop in deliveries needing corrective action from 41 in 1993 to 22 in 1994. Of 4,362 shipments inspected during the year, only 48 had to be returned to the supplier. Direct deliveries from the supplier to the destination receive the same attention through quality assurance agencies, which Supply Division contracts, or from the Quality Control Unit. This is particularly the case for drugs and items manufactured to particular specifications or for items from new suppliers.

V. EMERGENCIES

11. Supply inputs are a significant proportion of the expenditure on disaster relief and this was reflected in the Supply Division throughput. During 1994, emergency programmes received supplies valued at some $40 million. The main recipient was Rwanda.

12. The Rwanda emergency required significant supply resources. More than 632 tons of supplies and equipment were air-freighted from Copenhagen, Kenya and Australia or delivered by truck from South Africa or Nairobi. The assistance of the Danish Air Force and the United States Air Force was significant in this operation.

VI. SHIPPING

13. During 1994, the effect of the transfer of the New York shipping activities to Copenhagen began to show. The freight-to-value ratio for sea shipments increased from 7 per cent in 1993 to 7.9 per cent in 1994 and the overall freight-to-value ratio, including air shipments, increased from 10.4 per cent to 11.2 per cent. Since average freight rates remained almost identical to those of 1993, much of the improvement is attributed to the increased use of full charters instead of scheduled routes. The fall in the value of the United States dollar also influenced the year's performance to a certain degree.

14. A new marine insurance package was contracted, giving a projected saving of $200,000 in a full year compared to the previous policy. The change is also significant as it represents the first time that UNICEF insurance will not be placed through Lloyds of London. The new agreement is with a Swedish insurer, Trygg Hansa.

VII. PROCUREMENT SERVICES

15. The capacity of the UNICEF supply organization is recognized and used by many partners in development assistance. During 1994, a comprehensive review of procurement services began, with particular emphasis on streamlining procedures and maintaining a clear focus in support of UNICEF goals. As a contribution to advocacy and support of UNICEF development assistance, Supply Division provides expertise in supply and global purchasing to Governments, NGOs and other agencies working towards the same goals. For the Governments of developing countries, the use of procurement services offers a stepping-stone towards self-sustainability. In addition to major purchasing activities, training also has been provided to key personnel of the Government of Romania in purchasing practices and procedures, including the use of computer systems in purchasing.

16. Procurement service activity from the warehouse and through direct shipment maintained the $70 million level of 1993.

VIII. NEW PRODUCTS

A. Water in emergencies

17. Arising from lessons learned from the Rwanda emergency in 1994, a new water kit has been developed by a Supply Division staff member. Combining the functions found in four separate OXFAM kits, the new UNICEF water kit offers pumping, purification, storage and distribution in a single trailer assembly that can be towed by any four-wheel drive vehicle. Pumping 20 cubic metres an hour into a 40 cubic metre flexible storage tank, the capacity is sufficient to hold and distribute, via six tap water stations, enough clean drinking water for 10,000-15,000 people a day. If needed, storage tanks can be linked in series to allow one pump and purification unit to fill further reservoirs and utilise further distribution taps.

B. Iodination of salt

18. During 1993 and 1994, major progress was made in developing iodination equipment. Supply Division has been working with Programme Division to develop technical solutions to address the many challenges of different country conditions, different economic environments and different salt production plants all over the world. One of the simplest solutions found for adding and mixing iodine to salt was the addition of a metered drip feeder attached to the outlet of a salt feeding hopper of a salt grinder. The cost is relatively low and the system gives acceptable results in terms of dosage and even spread of the iodine through the salt. Another simple solution found for small salt plants was a barrel mixer with removable drums. A Supply Division purchasing officer was responsible for realizing that a domestic concrete mixer could be adapted for this purpose. It is a well-developed product, readily available, simple to use and relatively inexpensive.

Annex I

VALUE OF ORDERS, IN UNITED STATES DOLLARS, PLACED FOR SUPPLIES AND EQUIPMENT IN 1994 BY COUNTRY OF PURCHASE AND MAJOR SUPPLIERS (ORDERS TOTALLING $50,000 OR MORE)

(Including procurement services, excluding provision for freight)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
AFGHANISTAN	**88**	**812,453**	
HINOPAK MOTORS	3	246,504	VEHICLES, SPECIAL
IRC PRINTING	3	108,751	CLASSROOM SUPPLIES
OTHERS	82	457,198	
ALGERIA	**5**	**8,812**	
ANGOLA	**244**	**1,148,026**	
WORTON OVERSEAS LIMITED	10	530,934	BLANKETS, WOOL, EMERGENCY GRADE
PONTO UM, PUBLICIDADE, LDA	14	68,400	T-SHIRTS, PRINTED
METANG	2	57,000	STEEL, MILD, STRUCTURAL
OTHERS	218	491,693	
ARGENTINA	**15**	**121,351**	
EXCEL	3	52,896	PERSONAL COMPUTERS
OTHERS	12	68,455	
ARMENIA	**11**	**228,822**	
MARALIC	2	143,200	CLOTHING
DPS S.A.	6	73,561	CLOTHING
OTHERS	3	12,062	
AUSTRALIA	**80**	**2,310,833**	
VINIDEX TUBEMAKERS PTY. LTD.	13	651,195	CASING PIPES
DYNEK PTY. LIMITED	21	501,126	SUTURES
BP SOLAR AUSTRALIA	2	453,423	REFRIGERATION SYSTEMS FOR VACCINE
CSL LIMITED	22	449,158	VACCINE
CODAN	10	192,009	RADIO-TRANSCEIVERS
OTHERS	12	63,922	
AUSTRIA	**82**	**6,844,726**	
BIOCHEMIE GMBH	51	6,084,030	PENICILLINS
CERTOCLAV STERIIZER GMBH	8	330,169	STERILIZERS
MOELNLYCKE	5	128,363	BANDAGES
PBS-AUSTRIA	3	117,567	PADS, PAINTING, DRAWING
BREVILLIER-URBAN SCHREIBWARENFABRIK	4	99,899	PENCILS
SACHS	5	55,754	STAPLERS
OTHERS	6	28,944	

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Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
AZERBAIJAN			
EKO NEFT COMPANY	**4**	**79,692**	
OTHERS	1	70,000	CLOTHING
	3	9,692	
BANGLADESH			
R.S. TRADE INTERNATIONAL	**341**	**4,423,865**	
MAWTS	7	617,146	EXERCISE BOOKS, LINE
ESSENTIAL DRUGS COMPANY LTD.	11	541,774	PUMPS, WATER
CONTINENTAL TRADERS	15	395,103	ORAL REHYDRATION SOLUTIONS
MOHAMMADI ENGINEERING	6	337,390	EXERCISE BOOKS, LINES
PIONEER	3	270,990	PUMPS, WATER
GONOSHASTHAYA PHARMACEUTICALS LTD.	69	237,453	PRINTING, PUBLISHING AND BOOKBINDING
M/S ROBIN PRINTING AND PACKAGES LTD.	4	149,025	ORAL REHYDRATION SOLUTIONS
ZENITH PACKAGES	6	146,806	PRINTING, PUBLISHING AND BOOKBINDING
AL-ASIF ENGINEERING	11	137,209	PRINTING, PUBLISHING AND BOOKBINDING
BRAC	4	132,508	SCREENS, HORIZONTAL SLOT
AQUA ENGINEERING WORKS	9	114,142	PRINTING, PUBLISHING AND BOOKBINDING
CONFIDENCE	9	100,802	PUMPS, WATER
BOOK-VILLA	1	98,649	BLACKBOARDS
FINE	5	88,371	EXERCISE BOOKS, LINE
D.G.	19	81,427	PRINTING, PUBLISHING AND BOOKBINDING
SNOW	4	80,052	CLASSROOM SUPPLIES
BANGLADESH PROGRESSIVE ENTERPRISE PRESS	3	66,281	GAMES AND TOYS, EDUCATIONAL
OTHERS	5	50,384	PRINTING, PUBLISHING AND BOOKBINDING
	150	778,353	
BARBADOS	**44**	**146,479**	
BELGIUM			
SMITHKLINE BEECHAM	**444**	**16,267,969**	
BECTON	256	12,582,192	VACCINE
WOLFS	47	1,359,024	SYRINGES
PURNA PHARMACEUTICALS	50	1,099,242	ANTIBACTERIALS
TERUMO	13	362,241	ANTIFUNGAL DRUGS (TOPICAL)
CERESTAR	6	232,059	NEEDLES, HYPODERMIC
ATLAS COPCO BELGIUM S.A.	10	192,310	DEXTROSE
GENERAL BUSINESS CONSULTANTS	9	100,078	COMPRESSORS, PARTS
ORGANON TEKNIKA BV	3	69,702	EMERGENCY HEALTH KITS
MANUCHAR	2	54,048	HIV TEST KITS
OTHERS	1	50,093	STEEL, MILD, REINFORCEMENT, IRON
	47	166,981	
BELIZE	**42**	**49,388**	
BENIN	**128**	**255,947**	

Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
BHUTAN	**74**	**212,869**	
BOLIVIA	**477**	**1,221,050**	
CENTRO DE PROMOCCION RURAL	8	79,515	PLATES, RODS, ANGLES, SHAPES
SERTECELT	10	73,464	RADIO RECEIVERS
FEDERACION UNICA DE TRABAJADORES	8	67,030	PLATES, RODS, ANGLES, SHAPES
OTHERS	451	1,001,040	
BOSNIA AND HERZEGOVINA	**83**	**80,453**	
BOTSWANA	**32**	**121,867**	
BOTSWANA VACCINE INST.	3	79,980	VACCINE
OTHERS	29	41,887	
BRAZIL	**216**	**474,113**	
GRAFICA E EDITORA	27	92,108	PRINTING, PUBLISHING AND BOOKBINDING
PAPELARIA	16	50,711	PRINTING, PUBLISHING AND BOOKBINDING
OTHERS	173	331,293	
BULGARIA	**1**	**68,400**	
HELM PHARMACEUTICALS GMBH	1	68,400	BANDAGES
BURKINA FASO	**330**	**602,512**	
DIACFA	5	172,208	VEHICLES, GOODS
TEXACO	19	133,801	DIESEL OIL
STD-SODIGAZ	3	73,595	DIESEL OIL
OTHERS	303	222,908	
BURUNDI	**280**	**803,295**	
LOVINCO	12	76,518	BLANKETS, WOOL, EMERGENCY GRADE
OTHERS	268	726,777	
CAMBODIA	**453**	**1,706,318**	
MINISTRY	8	235,735	PLATES, RODS, ANGLES, SHAPES
SECRETARIAT	7	194,494	CEMENT, PORTLAND
BER	1	118,882	BUILDING ENGINEERING
ELL SALLY	3	113,261	HAND TOOLS FOR AGRICULTURE
OTHERS	434	1,043,946	
CAMEROON	**66**	**190,340**	
AUTRES FOURNISSEURS	56	163,171	PRINTING, PUBLISHING AND BOOKBINDING
OTHERS	10	27,169	

Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
CANADA	**274**	**5,208,431**	
CONNAUGHT	72	1,972,314	VACCINE
INTERVAX	106	1,635,301	VACCINE
IMMUNOLOGY INTERNATIONAL LIMITED	57	1,314,093	VACCINE
CANADIAN COMMERCIAL CORPORATION	5	94,559	HAND TOOLS FOR AGRICULTURE
HAMELIN	8	82,245	KITCHEN UTENSILS, PLASTIC
NOVOPHARM	2	69,975	ANTIBACTERIALS
OTHERS	24	39,944	
CAPE VERDE	**51**	**140,590**	
EMPRESA PUBLICA DE ABASTECIMENTO	11	72,113	CEMENT, PORTLAND
OTHERS	40	68,477	
CENTRAL AFRICAN REPUBLIC	**91**	**183,014**	
PETROCA	17	133,686	DIESEL OIL
OTHERS	74	49,329	
CHAD	**104**	**40,885**	
CHILE	**55**	**1,650,190**	
INQUIM	51	1,626,240	POTASSIUM IODATE
OTHERS	4	23,950	
CHINA	**231**	**6,135,545**	
MINISTRY OF PUBLIC HEALTH	1	1,923,065	VACCINE
GANSU PROVINCE MACHINERY IMP. AND EXP.	52	1,059,982	INCUBATORS, INFANT
SHANGHAI PROSPERITY MEDICAL SUPPLIES	10	354,923	MEDICAL AND DENTAL INSTRUMENTS
CHINA NATIONAL MACHINERY	8	314,244	PVC PIPES AND FITTINGS
SHANGHAI PROSPERITY	7	275,848	NEEDLES
CHINA NAT. MEDICAL EQUIPMENT	16	239,572	FURNITURE
BEIJING LIGHT INDUSTRIAL PRODUCTS	9	210,840	ELECTRO-DIAGNOSTIC APPARATUS
BEIJING MEDICINES AND HEALTH PRODUCTS	15	177,408	ELECTRO-DIAGNOSTIC APPARATUS
SHENYANG MANUFACTURING CORP.	2	175,070	STERILIZERS, STEAM PRESSURE
BEIJING YONGXIN ELEC. TECHNIQUES	1	167,826	PERSONAL COMPUTERS
CHINA XI'AN INT'L ECON. TECH. TRADE CORP.	5	136,588	STEEL SHEET, COLD OR HOT ROLLED
SHANGHAI MEDICINES AND HEALTH PRODUCTS	2	118,104	NEEDLES, HYPODERMIC
BEIJING GIGAMEGA ELECTRONIC CO.	1	99,000	RADIO TRANSMITTERS
STATE STATISTICS PRINTING FACTORY	1	90,575	PRINTING SERVICES
BEIJING STONE OFFICE EQUIPMENT TECH.	11	78,723	TYPEWRITERS, ELECTRONIC MEMORY
BAOTOU SHANE MACHINERY WORKS	2	55,074	PUMPS, WATER
OTHERS	88	658,703	
COLOMBIA	**28**	**54,836**	

Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
COMOROS	**93**	**174,189**	
CONGO	**3**	**6,395**	
COSTA RICA	**79**	**96,704**	
COTE D'IVOIRE	**262**	**336,339**	
CROATIA	**236**	**1,496,627**	
PLIVA MARKETING PHARMACEUTICALS	15	997,300	PENICILLINS
GRAMSI - GRAMEX	16	109,954	PRINTING SERVICES
ST-STIL	2	109,672	PRINTING SERVICES
OTHERS	202	279,701	
CUBA	**12**	**84,816**	
EDITORIAL	8	81,520	PRINTING SERVICES
OTHERS	4	3,296	
CYPRUS	**46**	**1,065,707**	
REMEDICA	29	730,563	ANTIMALARIAL DRUGS
MEDOCHEMIE	16	331,524	PENICILLINS, PARENTERAL
OTHERS	1	3,620	
CZECH REPUBLIC	**46**	**1,828,855**	
LIGNA	10	1,064,009	EXERCISE BOOKS, LINE
LECIVA PRAHA	4	508,300	ANTIBACTERIALS
PRAGOEXPORT	11	137,540	ERASERS
KAVALIER-GLASSEXPORT	17	90,777	PETRI DISHES
OTHERS	4	28,029	
DEMOCRATIC PEOPLE'S REPUBLIC OF KOREA	**1**	**504**	
DENMARK	**1270**	**16,459,983**	
VESTFROST	46	3,188,284	REFRIGERATING SYSTEMS FOR VACCINES
ENGELHARDT	14	957,546	K-MIX
WALTHER	5	705,021	CLOTHING
BUKKEHAVE	39	696,315	PICK-UPS, 4WD
KJAER AND KJAER WORLDWIDE A/S	18	584,905	PICK-UPS, 4WD
POLYSHEET A/S	11	507,851	TARPAULINS, REINFORCED PLASTIC
COMPUTERLAND	29	479,845	PERSONAL COMPUTERS
LUXO LAMPER A/S	13	453,467	LIGHTS, EXAMINATION /OPERATION
FEG DANMARK	14	394,922	REFRIGERATING OR FREEZING ROOMS
JESSEN JURGENSEN A/S (H)	36	394,294	REFRIGERATING SYSTEMS FOR VACCINES

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Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
PHARMA-PLAST	11	361,426	SYRINGES
SKIOLD	16	353,775	GRINDING MILLS, MANUAL
CROWN	9	315,831	BAGS FOR MEDICAL USE
KEMP AND LAURITZEN	49	282,020	MAINTENANCE AND REPAIR SERVICES
TOYOTA DANMARK A/S	59	279,855	MOTOR VEHICLE PARTS AND ACCESSORIES
AMBU INTERNATIONAL	14	264,009	PUMP, ASPIRATING
ABC HANSEN	4	197,060	GRINDING MILLS, MANUAL
COMPACT	1	196,135	BISCUITS, HIGH PROTEIN
EAC	4	186,656	HAND TOOLS
DANDATA	4	171,171	PAPER, PHOTOCOPYING
JUSTESEN COMPANY A/S	87	159,613	TELEVISION SETS, COLOUR
GRUNDFOS INTERNATIONAL A/S	8	151,587	PUMPS, WATER
IAPSO	2	151,540	STATION WAGONS 4 WD
GLORIOUS ENTERPRISES	37	145,998	SCISSORS, SURGICAL
METZ	2	140,000	BLANKETS, COTTON, EMERGENCY GRADE
JYSK SENGETOEJSLAGER ENGROS	5	139,344	FOOTWEAR, CHILDREN'S
VESTERGAARD FRANDSEN A/S (K)	1	131,340	BLANKETS, WOOL, EMERGENCY GRADE
DANIMEX	19	129,964	WALKIE TALKIE RADIO TELEPHONES
JORGEN LARN	6	123,060	MAINTENANCE AND REPAIR SERVICES
3 M	5	112,449	DRESSINGS, ADHESIVE
KRONLEIN	7	110,835	RETAINERS, DENTAL
BOC	5	100,117	NEEDLES AND CANNULAE
OXFORD BISCUIT-FABRIK	3	99,193	BISCUITS, HIGH PROTEIN
HEWLETT-PACKARD A/S	2	88,730	MINI-COMPUTERS
DENKA	10	87,776	MILK, ENRICHED, DRIED SKIM
COLON OEST	12	84,130	CARDBOARD CARTONS
PHILIPS KONSUMENT ELEKTRONIK A/S	11	80,806	VIDEO CASSETTES, BLANK
TELECENTER	15	80,678	WALKIE TALKIE RADIO TELEPHONES
LARSEN	3	79,533	CUTTER (GUILLOTINES), PAPER, MANUAL
KRUPS	3	79,486	LABORATORY EQUIPMENT
JOERGENSEN	7	74,603	MAINTENANCE AND REPAIR SERVICES
D-S PRODUCTION	12	72,503	SAFETY CLOTHING
SCANPHARM A/S	3	70,794	ANTILEPROSY DRUGS
MEDIGROUP	7	70,779	HOSPITAL PLASTICWARE
NOVO NORDISK	3	70,193	INSULINS/ANTIDIABETIC AGENTS
SCANDINAVIAN STEEL	7	68,584	HOSPITAL UTENSILS, STAINLESS STEEL
DIESEL POWER	3	66,984	GENERATING SETS, PARTS
CUTISAN	6	65,518	CUTLERY, STAINLESS STEEL
RASMUSSEN	7	62,280	MAINTENANCE AND REPAIR SERVICES
UNITRUCK A/S	2	61,337	LIFTING EQUIPMENT
NOERHAVEN	5	52,880	PRINTING, PUBLISHING AND BOOKBINDING
DEUTZ-SERVICE DANMARK	10	52,809	DRILLING RIGS, PARTS, CABLE TOOLS
OTHERS	559	2,424,154	

Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
DJIBOUTI	**35**	**108,836**	
MOBIL OIL DJIBOUTI	7	57,253	DIESEL OIL
OTHERS	28	51,584	
DOMINICA	**14**	**46,797**	
DOMINICAN REPUBLIC	**19**	**46,312**	
ECUADOR	**452**	**1,171,936**	
DISEMA	5	88,120	PLATES, RODS, ANGLES, SHAPES
COMERCIAL KYWI	6	85,038	MINING, QUARRYING MACHINERY
DISTRIBUIDORA DEL SUR	4	72,105	PLATES, RODS, ANGLES, SHAPES
TALLER DE DISENO GRAFICO	32	58,435	PRINTING, PUBLISHING AND BOOKBINDING
LUIS G. CARLOSAMA	5	56,683	PLATES, RODS, ANGLES, SHAPES
OTHERS	400	811,555	
EGYPT	**68**	**837,830**	
MODERN ALUMINIUM	3	508,000	KITCHEN SETS
MOSTAFA	3	100,093	BLANKETS, WOOL, EMERGENCY GRADE
MISCELLANEOUS	2	50,705	DRUGS REFERENCE STANDARDS
OTHERS	60	179,032	
EL SALVADOR	**343**	**797,995**	
MISCELLANEOUS	85	109,620	LATRINE PANS AND PIPES
DURMAN	14	90,908	PIPES, WATER, POLYETHYLENE
CEMENTO	26	68,086	CEMENT, PORTLAND
LIBRERIA LATINOAMERICA	5	60,231	EXERCISE BOOKS, LINES
ASERRADERO TESORO MONGE	6	50,326	TIMBER, HARD
OTHERS	207	418,825	
EQUATORIAL GUINEA	**69**	**92,686**	
ETHIOPIA	**132**	**676,412**	
OROMIYAA HEALTH BUREAU	2	83,592	DIESEL OIL
REGION 3 HEALTH	2	53,184	DIESEL OIL
OTHERS	128	439,636	
FEDERATED STATES OF MICRONESIA	**6**	**17,333**	
FIJI	**41**	**92,678**	

Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
FINLAND	**175**	**5,926,397**	
SUCROS	6	1,375,458	ORAL REHYDRATION SOLUTIONS
FINNSUGAR	6	1,123,118	ORAL REHYDRATION SOLUTIONS
HUURRE OY	39	663,613	REFRIGERATING OR FREEZING ROOMS
UNITED PAPER MILLS LTD	3	365,465	EXERCISE BOOKS, LINES
AURANEN	9	333,816	PRINTING, PUBLISHING AND BOOKBINDING
TUNTURIPYORA	20	298,083	BICYCLES AND OTHER CYCLES
FINDETRA OY	7	291,219	SCALES/EQUIPMENT
CROWN PRODUCTS	7	231,393	BLACKBOARDS
KOJAIR	5	167,608	MODULAR CLEANROOMS
LOIMAAN	3	163,290	PRINTING, PUBLISHING AND BOOKBINDING
ENSO	6	143,805	PAPER, PHOTOCOPYING
LABSYSTEMS OY	11	112,865	LABORATORY EQUIPMENT, MISCELLANEOUS
OKARTEK	5	95,230	SLATES, WRITING
KERKO	4	91,806	BASKETBALL GOAL AND NET SET
JUHO JUSSILA (OY)	5	78,533	TOYS, WOODEN
VUORENOJA	6	57,205	STRETCHERS
OTHERS	33	333,889	
FRANCE	**750**	**26,676,527**	
PASTEUR MERIEUX	296	14,170,397	VACCINE
SOVEMA	50	2,193,208	CASING PIPES
GUERBET (LABORATOIRES)	9	2,190,232	IODIZED OIL
SEDAPHARM	24	1,372,329	PENICILLINS
PANPHARMA LABORATORIES	13	1,157,118	PENICILLINS
OMYACOLOR	18	767,080	CHALK, WHITE
LABORATOIRES RENAUDIN	39	668,714	PARENTERAL SOLUTIONS
INGERSOLL-DRESSER	4	656,750	PUMPS, DEWATERING
SEDAT	7	573,124	SYRINGES, REUSABLE, PLASTIC
JAMMET	10	357,325	BABY FOOD
SODEXA	15	232,071	PASSENGER, SALOONS, 2 WD
SOFIP	54	205,402	STATIONERY ARTICLES
CEE	3	146,466	FOOTWEAR, CHILDREN'S
RENAULT VEHICULES INDUS.	2	146,122	VEHICLES, GOODS
REVIMA-SOCIETE POUR LA REVISION ET	1	122,268	AIRCRAFT MAINTENANCE AND REPAIR
POMPES MAUPU	2	98,164	PUMPS, WATER
RENAULT (REGIE NATIONALE DES USINES)	5	97,386	MINI BUSES AND VANS
ROQUETTE FRERES	2	95,216	PHARMACEUTICAL PRODUCTS
VERGNET S.A.	7	95,073	PUMPS, WATER
MICHELIN	17	92,731	TYRES, RUBBER, PNEUMATIC
HIKORY	1	92,000	WASTE WATER TREATMENT EQUIPMENT
DUNLOP S.A., DIVISION PNEUMATIQUES	20	84,351	TYRES, RUBBER, PNEUMATIC
LA DIFFUSION TECHNIQUE FRANCAISE	1	63,110	OXYGEN THERAPY APPARATUS

Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
PROLABO S.A.	7	61,227	CHEMICALS, BASIC
S.A.P.	9	58,750	MOTOR VEHICLE PARTS
LABORATOIRES SEPTODONT	1	55,537	LIDOCAINE INJECTION
RHONE	3	53,109	ANTIEMETICS, PARENTERAL
ARJOBEX S.N.C.	3	52,092	PAPER, SYNTHETIC
ALCATEL	1	51,993	TELEPHONE SYSTEMS
BIOBLOCK SCIENTIFIC	6	51,815	LABORATORY EQUIPMENT
OTHERS	120	615,367	
GAMBIA	**21**	**64,766**	
GEORGIA	**1**	**129,540**	
INTERNATIONAL RESCUE COMMITTEE	1	129,540	CLOTHING
GERMANY	**944**	**25,547,203**	
HOECHST	154	5,199,726	VACCINE
KBI	11	2,722,001	ORAL REHYDRATION SOLUTIONS
BUDZINSKY AND HOER OHG	27	2,174,047	TENTS
ROTEXMEDICA GMBH	39	1,689,637	PENICILLINS, PARENTERAL
HELM PHARMACEUTICALS GMBH	66	1,588,149	BANDAGES
LOMAPHARM-RUDOLF LOHMANN KG	26	1,293,313	ANTI-INFECTIVE AGENTS
BRAUN MELSUNGEN PHARMA DIVISION	28	1,095,361	PARENTERAL SOLUTIONS
VOGEL AND HALKE GMBH AND CO.	9	1,058,283	SCALES
BRAUN MELSUNGEN MEDICAL PRODUCTS DIV.	27	963,327	PARENTERAL SOLUTIONS
SANAVITA	31	820,380	SCABICIDES AND PEDICULICIDES
SEYFERT	30	500,615	CARTON, TRIPLE WALL
PREUSSAG	14	489,156	CASING PIPES (PVC)
HENKE SASS WOLF GMBH	34	435,300	NEEDLES, HYPODERMIC
KUNERT AND SOEHNE	30	405,569	CARTON, TRIPLE WALL
FRESENIUS	9	379,140	BLOOD PRODUCTS
CHEMISCHE FABRIK KIRSCH	18	355,056	TRISODIUM CITRATE DIHYDRATE
STROM-PHARM	10	350,074	SYRINGES
RECO INTERNATIONAL	3	294,189	LANTERNS, KEROSENE
MEMMERT GMBH AND CO. KG	11	234,357	STERILIZERS, HOT AIR
LANDRE	6	214,648	CLASSROOM SUPPLIES
HETTICH (ANDREAS)	9	173,739	CENTRIFUGES, LABORATORY
MERCEDES-BENZ AG	2	165,700	VEHICLES, GOODS
HENNEBERG	10	124,497	PIPETTES
STROMEYER	4	122,890	TENTS
ROVEMA VERPACKUNGSMASHINEN	2	117,524	ORS PRODUCTION EQUIPMENT
BAFAG	4	117,366	WASTE WATER TREATMENT EQUIPMENT
TELEFUNKEN	1	110,039	RADIO TRANSMITTERS
PRO MEDIC	4	109,000	ELECTRO-DIAGNOSTIC APPARATUS

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Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
WISSNER	6	108,542	CLASSROOM SUPPLIES
SIEGER	5	93,209	TABLES, FOLDING, FOR CAMPING
SOLAR ENERGIE	1	92,281	REFRIGERATION SYSTEMS FOR VACCINE
GILOWY	3	92,130	VACCINE PRODUCTION EQUIPMENT
MOHR (TEXTILWERK AUGUST)	4	91,734	TAPES, UMBILICAL
HATZ GMBH KG	3	83,796	PUMPS, DEWATERING, DIESEL
CHEMPATEX	7	79,442	COTTON WOOL
KINDERMANN AND CO. GMBH	3	79,207	PROJECTORS, SLIDE
RUESCH AND CO. KG (F.A. WILLY)	13	72,386	CATHETERS, SOFT RUBBER
KOPP	8	67,742	MOTOR VEHICLE PARTS
HAGEMANN	5	65,442	CHARTS, ANATOMICAL
KINSHO	4	57,083	RADIO TRANSMITTERS
OTHERS	263	1,261,126	
GHANA	**145**	**675,631**	
GHANIRA LTD.	6	229,713	PUMPS, WATER
MISCELLANEOUS	27	66,250	PLATES, RODS, ANGLES, SHAPES
ELECTROMOD	10	56,378	PERSONAL COMPUTERS
OTHERS	102	323,190	
GREECE	**2**	**40,344**	
GUATEMALA	**202**	**827,805**	
ONIX S.A.	7	278,142	PIPES, WATER, POLYETHYLENE
TUBOVINIL, SA	6	86,431	PIPES, WATER, POLYETHYLENE
MISCELLANEOUS	58	80,500	PLATES, RODS, ANGLES, SHAPES
TUBOFORT	2	79,941	PIPES, WATER, POLYETHYLENE
COMERCIAL FERRETERA INTERNACIONAL	4	76,973	PIPES, WATER, GALVANIZED STEEL
OTHERS	125	225,817	
GUINEA	**204**	**221,395**	
GUINEA-BISSAU	**70**	**242,762**	
GUIMETAL	1	50,050	FURNITURE
OTHERS	69	192,712	
GUYANA	**10**	**61,667**	
HAITI	**311**	**499,852**	
HONDURAS	**110**	**254,748**	
INVERSIONES SATURNO, S.A. DE C.V.	3	80,858	POTASSIUM IODATE
MISCELLANEOUS	45	54,655	EXPENDABLES FOR USE WITH EDP EQUIPMENT
OTHERS	62	119,236	

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Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
HONG KONG	**541**	**1,823,943**	
ANDREWS AND CO. (MAIL ORDER) LTD.	325	651,075	PRINTING AND PLOTTING DEVICES
MONERAY INTERNATIONAL LTD.	4	207,900	TIMERS, RESPIRATION
D. CHARLES MAIL ORDER LIMITED	40	192,987	PRINTING SUPPLIES
JACKY'S	30	177,932	TELEVISION SETS, COLOUR
KWAN	41	177,655	TELEPHONE SYSTEMS
KWAN	40	150,870	TELEVISION SETS, COLOUR
ANDREWS	28	141,347	PHOTOCOPIERS
OTHERS	33	124,177	
HUNGARY	**27**	**1,663,742**	
MEDIMPEX	20	924,142	PARENTERAL SOLUTIONS
ALKALOIDA	5	730,000	ANTIMALARIAL DRUGS
OTHERS	2	9,600	
ICELAND	**1**	**26,950**	
INDIA	**1324**	**25,754,318**	
STATE GOVERNMENT	2	2,249,436	BOOKS/BROCHURES/LEAFLETS
HINDUSTAN SYRINGES PVT. LTD	2	1,498,500	SYRINGES, HYPODERMIC
BAJAJ TEMPO LIMITED	11	1,302,911	PASSENGER, SALOONS 4WD
TYCHE BIO-MEDICA	1	1,302,795	SYRINGES, HYPODERMIC
MAHINDRA AND MAHINDRA LIMITED	53	1,037,539	PASSENGER, SALOONS 4WD
TATA	22	1,010,098	VEHICLES FOR DRILLING
AJAY INDUSTRIAL CORPORATION	33	791,874	PUMPS, WATER
SERUM INSTITUE OF INDIA	22	712,125	VACCINE
KAY	4	536,947	MEDICAL, DENTAL INSTRUMENTS
UNIQUE PRINT-PACK	21	535,789	PRINTING, PUBLISHING AND BOOKBINDING
POLYTRUSIONS PVT. LTD.	14	525,367	PUMPS, WATER
MEDIKITS	3	520,380	MEDICAL, DENTAL INSTRUMENTS
INALSA	21	501,118	PUMPS, WATER
THOMSON	32	487,891	PRINTING, PUBLISHING AND BOOKBINDING
HINDUSTAN	1	460,800	SYRINGES, HYPODERMIC
MYSORE TOYS, CO.	16	409,524	PUMPS, WATER
CIMMCO	17	392,484	HOES
DAYAL	5	354,337	ORAL REHYDRATION SOLUTIONS
INGERSOLL RAND LTD.	1	337,324	DRILLING RIGS, ACCESSORIES
AJANTA PHARMA LTD.	9	333,991	ORAL REHYDRATION SOLUTIONS
ORI PLAST PVT. LTD.	15	331,052	PUMPS, WATER
MEERA AND CEIKO PUMPS PVT. LTD.	9	316,319	PUMPS, WATER
NABA MUNDRAN	20	308,543	PRINTING, PUBLISHING AND BOOKBINDING
JAIN	1	294,000	NEEDLES, HYPODERMIC,
MURTI ENTERPRISES	9	281,597	PUMPS, COMPRESSORS AND PARTS

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Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
SURYA PRINT PROCESS	29	280,779	PRINTING, PUBLISHING AND BOOKBINDING
INDIAN DRUGS AND PHARMACEUTICALS	1	264,103	MEDICAL, DENTAL INSTRUMENTS
PRAPTI PRODUCTS	2	263,911	MEDICAL, DENTAL INSTRUMENTS
TANSI LIMITED	7	260,035	PUMPS, WATER
LAXMI	1	251,175	SYRINGES, HYPODERMIC
TATA ENGINEERING	9	249,729	VEHICLES FOR DRILLING
KARNATAKA	12	242,489	PUMPS, WATER
AMIT	1	226,800	VITAMIN A
MBI CHEMICALS	20	223,719	IODINE TEST KIT
MODERN PRINTING PRESS	17	217,482	PRINTING, PUBLISHING AND BOOKBINDING
MACHINE BUILD INDUSTRIES	12	204,880	SALT IODIZATION EQUIPMENT
GRACURE PHARMACEUTICALS	1	192,500	VITAMIN A, ORAL LIQUIDS
BALAJI INDUSTRIES AND ENGINEERING CORP.	6	191,925	PUMPS, WATER
SIDDHARTHA	10	185,195	PUMPS, WATER
FACIT ASIA LTD.	36	172,447	TYPEWPITERS, MANUAL
INDIA METAL	3	167,283	STERILIZERS
STERIKIT	2	166,968	MEDICAL, DENTAL INSTRUMENTS
MBI KITS	41	166,104	IODINE TEST KIT
TOP SYRINGE MANUFACTURING CO.	1	152,550	SYRINGES, HYPODERMIC
TUTON	7	150,738	ORAL REHYDRATION SOLUTIONS
DEVIDAYAL ALUMINIUM	3	150,000	HOSPITAL UTENSILS, STAINLESS STEEL
ORIENTAL SCIENCE APPARATUS WORKSHOPS	8	139,400	PUMPS, WATER
GRASIM INDUSTRIES	2	135,000	CHLORINATORS
CIMMCO INTERNATIONAL	3	133,070	PIPE FITTINGS, WATER
KASI	3	132,740	LATRINE PANS AND PIPES
GWALIOR POTERRIES	3	130,800	LATRINE PANS AND PIPES
HINDUSTAN CHEMICAL	2	127,468	SANITARY WARE AND FIXTURES
MODI XEROX	35	122,666	PHOTOCOPIERS
ESCORTS LIMITED	11	118,711	TRACTORS
MISCELLANEOUS	49	102,243	OVERHEAD PROJECTORS
MARUTI UDYOG	10	92,500	PASSENGER, SALOONS, 2 WD
TELCO SALES	3	88,842	VEHICLES FOR DRILLING
HINDUSTAN EVEREST TOOLS LTD.	21	86,650	PERSONAL COMPUTERS
KELTRON	1	83,078	RADIO RECEIVERS
WIPRO INFORMATION TECHNOLOGY LTD.	6	82,817	COMPUTERS
GESTETNER	37	82,518	STENCIL DUPLICATORS
N P T	3	69,041	PRINTING, PUBLISHING AND BOOKBINDING
OLIVETTI	8	66,185	PERSONAL COMPUTERS
STUDIO PRINTAL	1	60,833	PRINTING, PUBLISHING AND BOOKBINDING
JAIPUR, THE PROJECT DIRECTOR	4	60,466	KITCHEN SETS
EQUIPMENT DE CHANDIGARH	1	59,508	MEDICAL, DENTAL INSTRUMENTS
GANGA SING AND SON	7	56,933	PRINTING SERVICES
PRAGATI ART PRINTERS	6	51,187	PRINTING, PUBLISHING AND BOOKBINDING
OTHERS	535	2,458,110	

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Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
INDONESIA	**61**	**2,218,916**	
SINAR MAS	11	1,655,970	PAPER, WOODFREE
SUBAHTERA	5	139,033	PRINTING, PUBLISHING AND BOOKBINDING
PT TEMPRINT	3	95,616	PRINTING, PUBLISHING AND BOOKBINDING
P. T. MARINFIG UTAMA	1	74,441	LATRINE PANS AND PIPES
PT. GRAHA FORTUNA PURNAMA	1	67,430	LATRINE PANS AND PIPES
OTHERS	40	183,427	
IRAN (ISLAMIC REPUBLIC OF)	**69**	**251,397**	
IRAN REFRIGERATOR INDUSTRY COMPANY	3	64,515	REFRIGERATORS
GRAPHIC AZAD	10	64,275	PRINTING SERVICES
OTHERS	56	122,606	
IRELAND	**87**	**2,489,669**	
RIMA PHARMACEUTICALS LTD.	58	2,299,424	PENICILLINS, ORAL SOLIDS
OTHERS	29	190,245	
ISRAEL	**1**	**18,984**	
ITALY	**684**	**17,831,161**	
BIOCINE	141	5,363,678	VACCINE
SCHERER SPA	18	2,410,667	VITAMIN A
NUOVA OMSA	38	1,128,790	BEDS, LABOUR AND DELIVERY
BIOLOGICI	55	1,069,503	ANTIMALARIAL DRUGS
MEDISCA	27	966,247	ANTIBACTERIALS
ALFA INTES	32	795,427	DISINFECTANTS, SOLUTION
RADIUMFARMA INT. SRL	25	732,992	PENICILLINS, ORAL SOLIDS
FIAT IVECO SPA.	10	651,830	VEHICLES, GOODS
GEYMONAT S.P.A.	17	522,605	ORAL REHYDRATION SOLUTIONS
CRICH S.P.A. (INDUSTRIE BISCOTTI)	15	428,849	BISCUITS, HIGH PROTEIN
TUBIMAR ANCONA S.P.A.	20	309,377	PIPES IN GALVANIZED IRON
LAB MILANESE	22	301,433	ANTIASTHMATIC DRUGS
UNIVERSAL S.P.A.	10	211,243	PENS, BALL POINT
LIFEPHARMA	26	205,424	ANTIFUNGAL DRUGS
DAC	38	205,379	STERILIZERS
LUCINI	7	182,571	STERILIZERS, BOILING
CHIESI FARMACEUTICI SPA	6	170,848	ANTIASTHMATIC DRUGS
SOLIMENE (GINO)	8	160,400	TYRES, TRUCK
QUATTRO ELLE SPA	5	144,340	VACCINE CARRIER
ELKOPLAST H.S.	4	132,611	PHARMACEUTICAL PRODUCTION EQUIP.
CARTIERE RODOLFO REGUZZONI	2	117,094	PAPER, CONSTRUCTION

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Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
SCLAVO	1	115,723	HAEMOPHILUS B CONJUG. VACCINE
TECHNOLOGY TRADING SERVICE S.R.L.	11	112,313	HAND TOOLS
TCF	3	111,489	FOOTWEAR, CHILDREN'S
MONDIAL	10	108,274	SHARPENERS, PENCIL
MISA	3	97,609	REFRIGERATING OR FREEZING ROOMS
GALENO S.N.C.	6	83,021	STERILIZERS, BOILING DISINFECTORS
SAPONERIE M. FISSI S.P.A.	5	76,733	SOAP, TOILET
SE. LE. MA. SRL.	2	67,571	TAPES, UMBILICAL
TECHINT	3	66,038	PIPE FITTINGS, WATER, DUCTILE IRON
R.C.F. SPA	4	52,480	PUBLIC ADDRESS SYSTEMS
SURACE SPA	4	50,936	WHEELCHAIRS, WALKING SUPPORTS
OTHERS	76	377,668	
JAMAICA	**90**	**189,494**	
JAPAN	**1110**	**31,881,441**	
TOYOTA	489	15,807,397	PICK-UPS, 4WD
JAPAN	67	3,529,733	VACCINE
SUZUKI MOTOR CORPORATION	126	2,664,719	MOTORCYCLES
GERBER	103	2,139,331	MOTORCYCLES
EISAI	31	1,645,319	VACCINE
NISSAN	36	950,666	PICK-UPS, 4WD
HONDA TRADING CORPORATION	67	931,253	MOTORCYCLES
JVC JAPAN	5	815,879	TELEVISION SETS, COLOUR
YAMAHA	7	721,420	MOTORCYCLES
ARANO	37	574,424	TYRES, TRUCK
KINSHO	19	418,413	VEHICLES, GOODS
BRETHREN CORPORATION	13	138,967	CATHETERS, SOFT RUBBER
SONY CORP. ICD	10	116,422	AUDIO-VISUAL EQUIPMENT
NIHON KOHDEN CORPORATION	1	114,781	ELECTRO-DIAGNOSTIC APPARATUS
ELMO COMPANY LIMITED	10	103,941	PROJECTORS, SLIDE
TOYOTA TSUSHO CORPORATION	4	103,770	MOTOR VEHICLE PARTS
TOYOTA TSUSHO	11	98,302	MOTOR VEHICLE PARTS
ISUZU	5	95,068	STATION WAGONS 4 WD
KUMABE LABORATORY CO. LTD.	1	91,781	VACCINE PRODUCTION EQUIPMENT
TOA CORPORATION	7	79,831	MEGAPHONES
OTHERS	61	410,026	
JORDAN	**129**	**946,007**	
UNITED	1	292,670	CHLORINE LIQUID GAS
JORDAN	37	219,217	PRINTING SERVICES
MESSRS. JORDAN FURNITURE INDUSTRIES EST.	4	95,164	FURNITURE, PARTS
NATIONAL PRESS	10	78,297	PRINTING SERVICES
OTHERS	77	260,659	

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Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
KAZAKHSTAN	**10**	**24,643**	
KENYA	**1018**	**6,839,313**	
GENERAL MOTORS KENYA LTD.	4	1,200,266	STATION WAGONS 4 WD
CARITEC LTD	3	410,985	FISHING EQUIPMENT
TECHNO ENTERPRISE	3	301,312	HAND TOOLS FOR AGRICULTURE
READER AND WRITER LTD.	9	233,361	BOOKS/BROCHURES/LEAFLETS
GOLDEN BISCUITS	2	220,409	FOOD PRODUCTS
MANJI	2	197,610	FOOD PRODUCTS
REATA PRINTERS LIMITED	53	175,817	PRINTING SERVICES
COSMOS	6	148,474	EMERGENCY HEALTH KITS
PAN AFRICAN	4	146,074	FOOD PRODUCTS
RELIANCE	3	141,000	HOES
INSTEEL K. LTD.	19	126,763	PIPE FITTINGS, WATER
TOTAL OIL	13	119,414	DIESEL OIL
PROCTOR AND ALLAN	3	115,261	FOOD PRODUCTS
EXPORT TRADING	58	114,545	DRILLING RIGS, ACCESSORIES, TOOLS
GROMAT GENERAL MERCHANTS	5	107,153	NETTING, MOSQUITO, COTTON
MITAA HOLDINGS (KENYA) LTD.	13	101,604	PHOTOCOPIERS
SIAMDUTCH	5	98,664	NETTING, MOSQUITO, COTTON
JOGOO	11	97,967	PHARMACEUTICAL PRODUCTS
SURGICAL	15	88,724	PHARMACEUTICAL PRODUCTS
KITMACKS	23	81,183	PIPE FITTINGS, WATER
AGRO-METRO DEVELOPMENT	1	80,280	SEEDS, VEGETABLE
WOCKAINE	9	78,880	PHARMACEUTICAL PRODUCTS
PACE	4	70,498	PHARMACEUTICAL PRODUCTS
HENKEL CHEMICALS	21	65,171	CALCIUM HYPOCHLORITE
KENSON	3	63,661	MILK, ENRICHED, DRIED SKIM
MISCELLANEOUS	28	60,842	PRINTING SERVICES
KINGSWAY TYRES AND AUTO MART	26	59,216	TYRES, RUBBER, PNEUMATIC, MOTOR CAR
GOLDSTAR PRINTING WORKS	11	56,481	PRINTING SERVICES
ELSON	6	52,285	PIPE FITTINGS, WATER
SAI RAJ	2	50,915	BOATS
OTHERS	653	1,974,497	
KYRGYZSTAN	**9**	**13,388**	
LAO PEOPLE'S DEMOCRATIC REPUBLIC	**127**	**699,042**	
PHARMACEUTICAL	8	152,499	ORAL REHYDRATION SOLUTIONS
EDUCATION PRINTING PRESS	23	132,069	BOOKS/BROCHURES/LEAFLETS
MISCELLANEOUS	18	96,542	ROOFING SHEETS
OTHERS	78	317,931	

Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
LEBANON	**182**	**500,792**	
MESSRS ELECTRONIC BUSINESS	6	56,520	PHOTOCOPIERS
OTHERS	176	444,272	
LESOTHO	**74**	**192,194**	
EPIC	13	87,273	PRINTING, PUBLISHING AND BOOKBINDING
G.R. STATIONERS	28	51,088	STATIONERY ARTICLES, N.E.C.
OTHERS	33	53,832	
LIBERIA	**333**	**453,609**	
ELIAS BROTHERS	1	54,486	PICK-UPS, 4WD
OTHERS	332	399,123	
LUXEMBOURG	**5**	**164,076**	
ELECTROLUX LEISURE APPLIANCES	2	139,470	COLD BOX, LONG RANGE
OTHERS	3	14,606	
MADAGASCAR	**529**	**1,200,260**	
TRANOMBAROTRA "VAO"	2	245,981	FOOD PRODUCTS
SOCIETE MASOUMIN TRADE	2	185,331	FOOD PRODUCTS
CNAPMAD	9	54,388	PRINTING SERVICES
LABORA (LAB. DES ARTS GRAPHIQUES)	11	51,326	PRINTING SERVICES
OTHERS	505	663,234	
MALAWI	**159**	**235,009**	
MALAYSIA	**9**	**175,419**	
PEFCO	4	133,305	GLOVES, LATEX
OTHERS	5	42,114	
MALDIVES	**27**	**75,681**	
MALI	**359**	**809,876**	
MISCELLANEOUS	266	452,759	MOTORCYCLES
SHELL	20	149,715	DIESEL OIL
TOTAL-TEXACO-MALI	11	78,216	DIESEL OIL
OTHERS	61	129,185	
MALTA	**32**	**1,351,652**	
PHARMAMED LTD.	32	1,351,652	ANTIBACTERIALS, OTHER
MARSHALL ISLANDS	**2**	**1,690**	

Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
MAURITANIA	**86**	**178,177**	
MAURITIUS	**52**	**142,571**	
MEXICO	**218**	**1,514,658**	
DELATRADE - OFICINA CUBA	2	226,307	DRUGS FOR RESPIRATORY TRACT
LITOGRAFICA	6	196,951	PRINTING SERVICES
ARIES IMPRESORES O MA. DE LA LUZ OROZCO	15	72,307	PRINTING SERVICES
VITRO-PLASTICOS INDUSTRIALES S.A.	4	57,962	LATRINE PANS AND PIPES
OTHERS	191	961,131	
MOROCCO	**72**	**300,667**	
IMPRIMATLAS	4	60,438	PRINTING SERVICES
OTHERS	68	240,230	
MOZAMBIQUE	**373**	**3,031,222**	
STENAKS	16	584,493	PUMPS, WATER
MISCELLANEOUS	116	399,968	RADIO-TRANSCEIVERS
CONCERN	2	221,650	SEEDS, VEGETABLE
TIPOGRAFIA LITOGRAFIA GLOBO LDA.	12	201,396	BOOKS/BROCHURES/LEAFLETS
STENAKS	8	162,155	PUMPS, COMPRESSORS AND PARTS
JOACO COMERCIO	13	156,964	CEMENT, PORTLAND
DINAME	14	152,874	BOOKS/BROCHURES/LEAFLETS
PRONAR	4	97,479	DIESEL OIL
FAROL	6	72,427	ROOFING SHEETS
CIMENTO DE MOZAMBIQUE	20	68,783	CEMENT, PORTLAND
ICL	13	64,707	PERSONAL COMPUTERS
MABOR DE MOCAMBIQUE	14	63,363	TYRES, RUBBER, PNEUMATIC
AGEMOR	11	58,275	WATER STORAGE TANKS
CENTRAL IMPRESSORA - MINISTERIO DA SAUD	3	52,611	PRINTING SERVICES
OTHERS	121	674,077	
MYANMAR	**53**	**81,606**	
NAMIBIA	**256**	**473,549**	
NAMIB	20	102,507	PRINTING SERVICES
NAMIBIAN COMPUTER SERVICES (PTY) LTD.	18	96,277	PERSONAL COMPUTERS
MEINERT	9	61,425	PRINTING SERVICES
OTHERS	209	213,341	
NEPAL	**233**	**1,328,830**	
MERCANTILE OFFICE SYSTEMS	1	125,132	COMPUTER COMMUNICATION EQUIPMENT
EVEREST PAPER MILLS	1	125,000	PAPER, WOODFREE

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Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
BHRIKUTI PAPER MILLS LTD.	1	125,000	PAPER, WOODFREE
ROYAL DRUGS LIMITED	7	122,524	ORAL REHYDRATION SOLUTIONS
PANCHA KANYA PLASTIC IND. (P.) LTD.	3	82,062	PVC PIPES AND FITTINGS
UDAYAPUR CEMENT	6	70,276	CEMENT, PORTLAND
OTHERS	214	678,837	
NETHERLANDS	**330**	**8,469,338**	
DYKA INTERNATIONAL B.V.	38	2,969,618	CASING PIPES (PVC)
HOOGWEGT	4	918,882	MILK, ENRICHED, DRIED, WHOLE
P.P.I.	30	549,100	SALT IODIZATION EQUIPMENT
JANSEN VENNEBOER B.V.	6	466,922	PUMPS, WATER
WAVIN OVERSEAS B.V.	4	377,771	CASING PIPES (PVC)
WECOVI	6	292,853	DIAPERS, DISPOSABLE
JAMIN	3	288,908	BISCUITS, HIGH PROTEIN
SOLVOCHEM	24	282,982	CHLORIDES, IN GRANULES
DRAKA POLVA	4	249,164	AUTOCLAVES, INDUSTRIES
PETRON BV	28	214,389	DRILLING FLUIDS
BOODE B.V. (BURO)	5	165,610	CASING PIPES, POLYVINYL CHLORIDE
J. SCHAART	16	128,396	RADIO-TRANSCEIVERS
TULP B.V. (DRUKKERIJ)	5	114,825	PRINTING, PUBLISHING AND BOOKBINDING
CURACAO	8	111,054	BABY FOOD
SERVICE LINE	12	104,650	PIPES, WATER, POLYETHYLENE
BUEHRMANN PAPIER EXPORT B.V.	11	92,434	PAPER, COATED, FOR ART
CALORAMA	3	92,359	PUMPS, WATER
LUTKIE	4	91,165	EXERCISE BOOKS, LINE
APPLIKON	2	77,991	VACCINE PRODUCTION EQUIPMENT
KEMTECH	7	76,340	SALT IODIZATION EQUIPMENT
KOOYKER	10	73,538	PERIODICALS
VAN HEEK MEANDER B.V.	7	64,573	DRESSINGS
RAYOVAC	4	50,709	BATTERIES, DRY CELL
VECON	2	50,537	FOOTWEAR, CHILDREN'S
OTHERS	87	564,568	
NICARAGUA	**123**	**164,938**	
NIGER	**219**	**1,009,498**	
TOTAL	23	196,708	DIESEL OIL
UNION	7	93,117	SEEDS, VEGETABLE
ACREMA	1	58,719	PUMPS, WATER
ISSA GAMBO	5	56,260	PLATES, RODS, ANGLES, SHAPE
OTHERS	183	604,696	

Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
NIGERIA	**236**	**1,202,915**	
RALEIGH	20	319,101	BICYCLES
MISCELLANEOUS	32	83,757	PERSONAL COMPUTERS
EDPRO	15	63,596	PRINTING SERVICES
PAT - CORNELL NIGERIA COMPANY	2	54,766	PLAYGROUND EQUIPMENT
SCAMPS	9	50,868	PRINTING, PUBLISHING AND BOOKBINDING
OTHERS	158	630,827	
NORWAY	**254**	**7,017,666**	
WEIDERS FARMASOYTISKE A.S.	17	2,311,173	ANTIANAEMIA DRUGS
NESTE	47	1,313,737	REFRIGERATION SYSTEMS FOR VACCINE
PLASTEC	30	630,952	WATER STORAGE TANKS
PETRON A.S.	60	616,841	DRILLING RIGS, PARTS, TOOLS
NERA AS	26	507,514	SATELLITE COMMUNICATION SYSTEMS
COMPACT A/S	10	427,799	BISCUITS, HIGH PROTEIN
ARWI A/S	5	417,126	SCALES/GROWTH MONITORING EQUIPMENT
TICON ISOLERING	2	134,693	REFRIGERATING OR FREEZING ROOMS
APOTHEKERNES	12	122,536	ANTI-INFECTIVE DRUGS
POSTEMBALLASJE A/S	9	105,166	PAPER
NORSK FINPAPIR	3	86,466	PAPER, WOODFREE
ELEKTRO	3	80,736	WATER METER FOR WATER PIPES
HUNSFOS FABRIKKER	4	64,106	PAPER, DUPLICATING
FISKARS NORGE REDSKAP A/S	8	55,586	SAFETY CLOTHING
OTHERS	18	143,236	
OMAN	**118**	**297,658**	
TOYOTA OMAN	33	201,109	MOTOR VEHICLE PARTS
OTHERS	85	96,549	
PACIFIC ISLAND TERRITORIES	**2**	**489**	
PAKISTAN	**692**	**4,643,302**	
ROYAL P/VC	10	332,630	PUMPS, WATER
TECHNIMEN GEMA LTD.	53	318,302	FORCEPS
PICTORIAL PRINTERS LIMITED (M/S)	40	263,409	PRINTING, PUBLISHING AND BOOKBINDING
ENGINEERING CONCERN (M/S)	8	257,594	PUMPS, WATER
DACAAR DANISH COMMITTEE FOR AID	3	225,699	PUMPS, WATER
M/S PROGRESSIVE STEEL INDUSTRIES, MADINA	5	223,398	PUMPS, WATER
M/S KHURSHEED PRINTERS	9	220,161	PRINTING, PUBLISHING AND BOOKBINDING
DADEX ETERNITE	9	209,605	PUMPS, COMPRESSORS AND PARTS
M/S CANON DISTRIBUTORS	6	161,550	BAGS FOR MEDICAL USE
M/S TF PIPES	4	153,484	PUMPS, WATER
GENERAL TRADERS	26	127,093	PHOTOCOPIERS

Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
M/S F.K. PVC PIPE COMPANY	5	123,166	PIPE FITTINGS, WATER, (PVC)
M/S FAZLEESONS PRINTERS	9	113,818	PRINTING, PUBLISHING AND BOOKBINDING
SINGER PAKISTAN LIMITED	7	105,021	SEWING MACHINES, INDUSTRIAL
ACCURAY	24	87,911	FORCEPS
M/S SHIFISONS ENGINEERING (PVT) LTD.	1	79,786	PUMPS, COMPRESSORS AND PARTS
PAKISTAN INTERNATIONAL PRINTERS	1	78,947	PRINTING, PUBLISHING AND BOOKBINDING
CAPITAL	6	77,658	VOLLEYBALLS
QUICKSILVER INSTRUMENTS	10	63,899	MEDICAL, DENTAL INSTRUMENTS
PHILLIPS	8	58,456	SCISSORS
FALCON SURGICAL	14	55,374	MEDICAL, DENTAL INSTRUMENTS
FIVE STAR	1	55,150	PRINTED MATTER
TOWNE	13	54,313	FORCEPS
QAYYUM CERAMIC INDUSTRIES	6	52,961	LATRINE PANS AND PIPES
OTHERS	414	1,143,920	
PANAMA	**54**	**38,098**	
PAPUA NEW GUINEA	**18**	**104,073**	
PARAGUAY	**35**	**90,238**	
PERU	**331**	**1,866,210**	
APM S.A.	8	105,833	FURNITURE
CENTRO DE EDUC. OCUPACIONAL	6	98,155	PLAYGROUND EQUIPMENT
MANUFACTURAS MAUTINO E.I.R.L.	7	93,937	FURNITURE
FANCOLSA-CHAIDE Y CHAIDE	4	66,940	FURNITURE
PRODUCTOS PARAISO DEL PERU S.A.	6	52,389	PLAYGROUND EQUIPMENT
VARIOS C/O COMITE DE GESTION M.C. RIO M.	8	52,079	PLATES, RODS, ANGLES, SHAPES
MARDECOR INDUSTRIAS S.A.	5	51,564	FURNITURE
OTHERS	287	1,044,312	
PHILIPPINES	**599**	**1,830,316**	
KAISER PRESS	27	200,697	PRINTING, PUBLISHING AND BOOKBINDING
NCP	14	164,947	BOOKS/BROCHURES/LEAFLETS
OFFICE ESSENTIALS INC.	11	164,077	PRINTING, PUBLISHING AND BOOKBINDING
KAUNLARAN TRADING & PRINTING CO.	23	160,416	PRINTING, PUBLISHING AND BOOKBINDING
PUBLISHERS PRINTING	9	100,364	PRINTING, PUBLISHING AND BOOKBINDING
ADARNA	8	91,869	BOOKS/BROCHURES/LEAFLETS
POLYFOAM	13	68,236	VACCINE CARRIER
BOOKMAN PRINTING HOUSE	3	64,893	PRINTING, PUBLISHING AND BOOKBINDING
OTHERS	491	814,816	

Annex I (continued)

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Annex I (continued)

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APM S.A.	8	105,833	FURNITURE
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FANCOLSA-CHAIDE Y CHAIDE	4	66,940	FURNITURE
PRODUCTOS PARAISO DEL PERU S.A.	6	52,389	PLAYGROUND EQUIPMENT
VARIOS C/O COMITE DE GESTION M.C. RIO M.	8	52,079	PLATES, RODS, ANGLES, SHAPES
MARDECOR INDUSTRIAS S.A.	5	51,564	FURNITURE
OTHERS	287	1,044,312	
PHILIPPINES	**699**	**1,830,316**	
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NCP	14	164,947	BOOKS/BROCHURES/LEAFLETS
OFFICE ESSENTIALS INC.	11	164,077	PRINTING, PUBLISHING AND BOOKBINDING
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POLYFOAM	13	68,236	VACCINE CARRIER
BOOKMAN PRINTING HOUSE	3	64,893	PRINTING, PUBLISHING AND BOOKBINDING
OTHERS	491	814,816	

Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
POLAND	**28**	**981,741**	
VARIMEX DEPT.12	5	516,100	AIRWAYS
LABIMEX - POLISH FOREIGN	14	347,541	MICROSCOPES
KAMED	5	100,840	STETHOSCOPES, MEDICAL AND OBSTETRICAL
OTHERS	4	17,260	
PORTUGAL	**38**	**1,291,534**	
MARDOURO	2	583,423	KITCHEN SETS
SUPREMA	5	381,309	KITCHEN SETS
HIPOLITO, S.A.R.L. (CASA)	10	154,362	STOVES, KEROSENE
RAMIREX	5	74,540	CLASSROOM SUPPLIES
OTHERS	13	97,900	
REPUBLIC OF KOREA	**111**	**3,068,921**	
SHIN POONG PHARMACEUTICAL CO. LTD.	29	1,360,098	PENICILLINS, ORAL SOLIDS
KOLON	17	930,843	CEMENT, PORTLAND
CHEIL FOODS	6	259,731	VACCINE
SEOHUNG INDUSTRIAL CO. LTD.	7	251,640	GLOVES, LATEX
KUMHO	43	144,140	TYRES, RUBBER, PNEUMATIC
YONG WHAN TRADING CO.	4	67,590	HOSPITAL PLASTICWARE
OTHERS	5	43,960	
ROMANIA	**83**	**30,851**	
RWANDA	**89**	**1,044,883**	
SAO TOME AND PRINCIPE	**4**	**6,891**	
SENEGAL	**463**	**2,834,988**	
PASTEUR	40	549,904	VACCINE
ALLIANCE TECHNOLOGIQUE INFORMATIQUE	41	133,312	PERSONAL COMPUTERS
ETABLISSEMENTS BUHAN AND TEISSEIRE	55	118,959	PHOTOCOPIERS, PARTS
ELF SENEGAL	5	108,337	DIESEL OIL
TOTAL	10	87,321	DIESEL OIL
SOCOCIM	7	76,881	CEMENT, PORTLAND
CENTRALE PAPETIERE	37	66,226	STATIONERY ARTICLES
AFCO	2	63,328	TRANSPORTATION
IMPRIMERIE TYPORAPIDE	9	61,526	PRINTING SERVICES
IRANSEN AND SHELL	5	58,828	DIESEL OIL
SOSETRA	9	56,411	PLATES, RODS, ANGLES, SHAPES
OTHERS	243	653,956	

Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
SIERRA LEONE	**226**	**555,623**	
NATIONAL PETROLEUM	14	136,969	DIESEL OIL
SHARAFFDEN	5	72,724	MEDICAL TUBING, PLASTIC
N.S. STORE	26	71,079	CEMENT, PORTLAND
OTHERS	181	274,851	
SINGAPORE	**73**	**973,433**	
ITC	4	262,542	ROOFING SHEETS
NAM LEONG	5	165,948	PIPES, WATER, GALVANIZED STEEL
SOLVAY	4	146,688	AUTOCLAVES, INDUSTRIAL
ASIAPAC DISTRIBUTION (FORMERLY TELEBYTE)	16	80,738	PERSONAL COMPUTERS
TRADECOM SERVICES PTE	7	76,256	ROOFING SHEETS
CONVERGENT	13	65,185	PERSONAL COMPUTERS
OTHERS	24	176,077	
SLOVENIA	**2**	**26,375**	
SOMALIA	**41**	**375,391**	
GURE IMPORT AND EXPORT	1	88,210	DIESEL OIL
OTHERS	40	287,181	
SOUTH AFRICA	**48**	**1,990,212**	
KUONA INDUSTRIES	2	458,918	FOOD PRODUCTS
INDUSTRIAL COMMODITIES	4	421,297	FOOD PRODUCTS
INTER HAUL TRANSPORT	5	345,530	TRANSPORTATION
LENNON	8	251,095	ANTIMALARIAL DRUGS
GARVIN GOW	3	214,119	FOOD PRODUCTS
INDUSTRIAL COMMODITIES HOLDINGS CC	1	131,004	BABY FOOD
OTHERS	25	168,248	
SPAIN	**45**	**684,167**	
PROLAX	6	396,824	GLOVES, LATEX
VITAPHARMA	11	136,471	ANTIFUNGAL DRUGS
DACHS	4	50,798	ERASERS
OTHERS	24	100,074	
SRI LANKA	**182**	**585,674**	
GUNARATNE	20	129,394	PRINTING, PUBLISHING AND BOOKBINDING
LANKA	5	51,800	TARPAULINS, CANVAS
SUPREME PRINTERS	11	51,063	PRINTING, PUBLISHING AND BOOKBINDING
OTHERS	146	353,418	

Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
SUDAN	**149**	**1,178,609**	
THE NILE CEMENT CO.	5	305,500	CEMENT, PORTLAND
ISLAMIC AFRICAN RELIEF AGENCY (IARA)	3	170,523	WORKSHOP KITS
DEPARTMENT	6	144,742	BOOKS/BROCHURES/LEAFLETS
EL-SADIH CO. LTD.	29	115,694	SEEDS, VEGETABLE
SAGW, SUDANESE AGRO BUSSINESS GROUP	11	110,502	SEEDS, VEGETABLE
OTHERS	95	331,648	
SWAZILAND	**93**	**296,588**	
VICOM TRADING (PTY) LTD.	19	70,420	PLASTIC BUCKETS AND CONTAINERS
LETIES MOTORS	2	59,894	MOTOR VEHICLES AND PARTS
OTHERS	72	166,275	
SWEDEN	**785**	**14,676,915**	
ELECTROLUX LEISURE APPLIANCES	112	3,645,926	REFRIGERATING SYSTEMS FOR VACCINES
GEOBORR	74	2,603,558	DRILLING RIGS, ACCESSORIES
SOLLIMEX AB	75	1,545,029	DRILLING RIGS, ACCESSORIES
SIBIR	17	1,381,069	REFRIGERATING SYSTEMS FOR VACCINES
WERTHER MARKETING AB (C.G.)	35	539,182	PIPE FITTINGS, WATER, MALLEABLE IRON
BIAB	76	476,362	PHOTOCOPIERS
MOTALA	16	420,188	HOSPITAL UTENSILS, STAINLESS STEEL
EKODRILL	16	383,315	DRILLING RIGS
ABEM	13	317,244	GEOPHYSICAL INSTRUMENTS
ATLAS COPCO GDE AB	9	299,812	HYDROFRACTURING EQUIPMENT
SAAGEFORS	3	296,700	BLANKETS, WOOL, EMERGENCY GRADE
MENOX AB	9	254,316	VACUUM EXTRACTORS
VOLVO	11	197,122	PASSENGER, SALOONS, 2 WD
EKS INTERNATIONAL AB	5	193,399	SCALES/GROWTH MONITORING EQUIPMENT
GEONOVA INTERNATIONAL AB	15	158,173	GEOPHYSICAL INSTRUMENTS
TOFTERS	5	153,661	PRINTING, PUBLISHING AND BOOKBINDING
MARKMATNING	5	146,663	GEOPHYSICAL INSTRUMENTS
ELECTROLUX LEISURE APPLIANCES AB	9	113,858	REFRIGERATING SYSTEMS FOR VACCINES
BJOERSELL	85	113,318	STATIONERY ARTICLES
HP FLUEGGER	5	102,920	DETERGENTS
IKEA CONTRACT DEPARTMENT	14	92,489	FURNITURE, OFFICE
BURSERYDS BRUK AB	1	84,866	PACKING OR WRAPPING MACHINERY
KAERNAN AB (FOERLAGET)	7	75,029	JIGSAW-PUZZLES
SAMHALL	6	73,424	OVERHEAD PROJECTORS
KARLSHAMNS	5	66,217	OILS AND FATS
WELLTECH	6	63,601	DRILLING RIGS, ACCESSORIES
LCS	11	61,720	LATRINE PANS AND PIPES
OPTIMUS INTERNATIONAL AB	5	52,303	STOVES, KEROSENE
NISSEN (AB R.W.)	1	51,600	ENVELOPES
OTHERS	134	613,852	

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Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
SWITZERLAND	**550**	**17,812,749**	
RIVOPHARM SA	131	8,181,926	ANTIBACTERIALS
SWISS SERUM	196	5,300,128	VACCINE
PHARMA PLUS	4	1,498,223	PENICILLINS, ORAL LIQUIDS
LABATEC-PHARMA S.A.	14	605,720	ANTITUBERCULOSIS DRUGS
SAPROMAT S.A.	33	388,405	MOTOR VEHICLE PARTS
KATADYN	10	371,479	WATER PURIFICATION TABLETS
NESTLE	3	163,405	MILK, ENRICHED, DRIED, WHOLE
CIBA GEIGY LTD.	4	157,161	ANTILEPROSY DRUGS, ORAL SOLIDS
BERLINGER AND CO. AG	15	143,786	THERMOMETERS, VACCINE
MULLER	1	115,070	BOOK-BINDING MACHINERY
HOFFMANN-LA ROCHE AND CO. (F.)	7	102,927	VITAMINS AND MINERALS, GENERAL
KUDELSKI-ENREGISTREURS AUTONOMES NAGRA	1	86,270	STUDIO EQUIPMENT - TAPE RECORDERS
WORLD HEALTH ORGANIZATION	27	83,947	BOOKS/BROCHURES/LEAFLETS
ASSUT S.A.	9	83,457	SUTURES
AVRACHEM AG	4	75,316	CHEMICALS, ORGANIC, BASIC
SCHUEMPERLIN	4	68,694	RADIO-TRANSCEIVERS
OTHERS	87	386,835	
SYRIAN ARAB REPUBLIC	**18**	**60,314**	
TAJIKISTAN	**1**	**1,224**	
THAILAND	**234**	**2,825,665**	
MEDICAP	3	901,700	VITAMIN A
KOLON	22	522,777	CEMENT, PORTLAND
THAI BICYCLES INDUSTRY CO. LTD.	12	219,110	BICYCLES AND OTHER CYCLES
JACKY	42	164,573	PERSONAL COMPUTERS
PROMOTION OF APPROPRIATE	6	154,887	DRILLING RIGS, ACCESSORIES
DELCO (THAILAND) CO. LTD.	5	107,424	NETTING, MOSQUITO, COTTON
PEONY BLANKET INDUSTRIAL CO. LTD.	3	83,600	BLANKETS, CHILDREN'S
SUPANIT	8	75,978	PRINTING, PUBLISHING AND BOOKBINDING
WILK AND HOEGLUND CO. LTD.	1	65,547	PIPES, WATER, GALVANIZED STEEL
PHONGWARIN	6	64,176	PRINTING, PUBLISHING AND BOOKBINDING
OTHERS	126	465,895	
THE FORMER YUGOSLAV REPUBLIC OF MACEDONIA	**9**	**35,506**	
TOGO	**68**	**78,765**	
TONGA	**2**	**28,707**	
TUNISIA	**32**	**79,782**	

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Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
TURKEY	**183**	**2,262,919**	
RAMKO	27	1,176,269	CHLORINE LIQUID GAS
YUCELBORU	4	374,815	PIPES, WATER
ETIBANK	10	291,750	ALUMINIUM SULPHATE
TISAMAT	15	63,892	PRINTING SERVICES
ERBOSAN	1	55,000	RISING MAIN PIPES
ARGEN LTD. SIRKETI	1	53,200	CEMENT, PORTLAND
OTHERS	95	247,993	
TURKMENISTAN	**5**	**51,444**	
PROFILE PRINTING PUBLISHING	2	50,271	PRINTING, PUBLISHING AND BOOKBINDING
OTHERS	3	1,173	
UGANDA	**353**	**2,188,771**	
UGANDA CEMENT INDUSTRY	8	353,836	CEMENT, PORTLAND
COMMODITIES EXPORT	3	255,411	SEEDS, VEGETABLE
M/S SHELL	20	228,197	PETROL (GASOLINE)
GEOFFEX	189	199,704	STATIONERY ARTICLES
DOSHI HARDWARE	9	175,495	WIRE, CHICKEN
MISCELLANEOUS	4	146,303	SEEDS, VEGETABLE
MAGRIC	2	130,300	HAND TOOLS FOR AGRICULTURE
KJAER AND KJAER WORLDWIDE	2	94,777	MOTOR VEHICLES, PARTS AND ACCESSORIES
VICTORIA PUMPS	2	92,928	PUMPS, WATER
ROADMASTER	9	88,475	SEEDS, VEGETABLE
UGANDA HAND PUMPS	2	72,949	PUMPS, WATER
OTHERS	103	350,395	
UNITED ARAB EMIRATES	**16**	**389,045**	
COSMOPLAST IND. CO.	6	293,015	PIPES, WATER, POLYETHYLENE
OTHERS	10	96,030	
UNITED KINGDOM	**1306**	**22,023,800**	
EVANS	178	5,337,504	VACCINE
SALTER INDUSTRIAL MEASUREMENT LTD.	14	2,061,986	SCALES/GROWTH MONITORING
COX	17	1,434,109	ANALGESICS/NON OPIOID
MEDIN	14	953,058	STERILIZERS
SHELL INTERNATIONAL TRADING	6	723,800	DIESEL OIL
LISTER - PETTER LTD.	29	652,802	GRINDING MILLS, MANUAL
SMITHKLINE BEECHAM	3	488,948	ANTHELMINTICS
CODAN	34	484,001	RADIO-TRANSCEIVERS
WEIR PUMPS	4	409,111	PUMPS, WATER
RANK XEROX LIMITED	81	385,340	PHOTOCOPIERS, PARTS
NRG	36	356,057	DUPLICATING MACHINES

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Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
EVENPRODUCTS	4	354,362	WATER STORAGE TANKS
ZENECA PUBLIC HEALTH	2	348,760	ICON
GELLATLY HANKEY (OVERSEAS) LTD.	49	304,445	PHOTOCOPIERS, PARTS
BASSADONE PROJECT VEHICLES LIMITED	15	300,615	PICK-UPS, 4WD
CONRICO	15	284,437	STATION WAGONS 4 WD
ETHICON LTD.	11	282,450	SUTURES
LABQUIP	17	268,674	LABORATORY EQUIPMENT
BP SOLAR	13	268,489	REFRIGERATION SYSTEMS FOR VACCINE
EXTRADE	3	258,915	HAND TOOLS
OXFAM	9	256,632	UTENSILS, KITCHEN
SCHERER LIMITED (R P.)	12	241,810	VITAMINS AND MINERALS
MAR-COM	33	240,604	AUDIO-VISUAL EQUIPMENT
SHELDAN	11	234,995	DRILLING RIGS, ACCESSORIES
SAVE	1	230,091	SEEDS, VEGETABLE
PURITAN BENNETT	5	207,727	ANAESTHESIA EQUIPMENT/ INSTRUMENTS
GEOMETRIX	4	199,972	DRAFTING AND DRAWING EQUIPMENT
HELIX LIMITED	6	181,119	RULERS
ALADDIN	18	177,448	REFRIGERATING SYSTEMS FOR VACCINES
LONGMAN	3	167,047	PRINTING, PUBLISHING AND BOOKBINDING
NORTON	7	163,839	ANTI-INFECTIVE DRUGS
H20 WASTE-TEC	5	162,575	PUMPS, WATER
SPP	3	146,281	PUMPS, WATER
FAIREY	5	117,998	WATER FILTERS
MAYFIELD INTERNATIONAL COMPUTERS LTD.	19	116,730	COMPUTERS
NENTECH LTD.	66	116,569	CHEMICALS, BASIC
ENGLASS	4	107,915	VITAMIN A
HANDS ENGLAND	10	93,601	DRILLING RIGS, PARTS, CABLE TOOLS
MANESTY	8	92,573	WATER STILLS, STERILIZERS
ROBENS INSTITUTE	15	90,526	WATER TESTING KITS
GALATREK INTERNATIONAL LTD.	16	83,666	REFRIGERATING SYSTEMS FOR VACCINES
BINNEY AND SMITH (EUROPE) LTD.	6	78,418	CRAYONS, WAX
LOIDEX	7	75,356	PAINT, BLACKBOARD
SWANN MORTON (SALES) LTD.	12	75,186	BLADES/KNIVES, SURGICAL
DEVILBISS HEALTH CARE LTD.	7	68,777	OXYGEN THERAPY APPARATUS
OPENSHAW	5	67,661	PRINTING SUPPLIES
QUAYLE	2	66,605	DENTAL CONSUMABLES
CLENDON	3	61,950	BLANKETS, WOOL, HOSPITAL GRADE
INSTA-PRO EUROPE	1	61,046	FOOD PRODUCTION EQUIPMENT, VILLAGE
BRAITHWAITE	3	59,260	WATER STORAGE TANKS, PLASTIC
FRANKLIN LTD (J & S)	3	55,993	SAFETY CLOTHING
GLAXO EXPORT	4	53,618	ANTIASTHMATIC DRUGS
OASIS	2	51,118	PAINT, WATERCOLOURS
FISONS	9	50,387	THERMOSTATIC BATHS
OTHERS	437	1,810,841	

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Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
UNITED REPUBLIC OF TANZANIA	**297**	**1,076,120**	
NATIONAL BICYCLES COMPANY LTD.	15	262,333	BICYCLES/OTHER CYCLES
MNINGA ENTERPRISES COMPANY LTD	12	69,111	PRINTING, PUBLISHING AND BOOKBINDING
INTERNATIONAL MOTORS	1	64,459	MOTOR VEHICLE BODIES
DISTRICT	19	57,195	CEMENT, PORTLAND
OTHERS	250	623,022	
UNITED STATES OF AMERICA	**3748**	**24,686,289**	
FULTON COMPUTER	566	3,490,852	PERSONAL COMPUTERS
SCHUELER	64	3,049,097	SYRINGES
ATLANTIC BUSINESS SYSTEMS, INC.	356	2,151,871	PERSONAL COMPUTERS
WESTWOOD COMPUTER CORP.	581	1,963,031	PRINTING AND PLOTTING DEVICES
MANCHESTER EQUIPMENT	534	1,772,098	COMPUTERS
M.D. INTERNATIONAL INC.	19	1,035,300	BLOOD PRESSURE EQUIPMENT
HENNESSY INTERNATIONAL	66	984,583	DRILLING RIGS, PARTS
INGERSOLL RAND INTERNATIONAL SALES	9	707,002	HYDROFRACTURING EQUIPMENT
CABLETRON SYSTEMS	1	597,494	SOFTWARE, COMPUTER
SOFTWARE SPECTRUM	288	541,749	SOFTWARE, COMPUTER
JOHNSON AND JOHNSON	3	498,603	ANALGESICS/NON OPIOID
AMERICAN POWER CONVERSION	381	449,508	PROTECTION DEVICES FOR EDP EQUIPMENT
CARLSBAD INTERNATIONAL EXPORT, INC.	9	332,925	SUTURES
PERRY OFFICE PRODUCTS	37	312,728	STATIONERY
CARDINAL/DETECTO INTERNATIONAL	10	276,766	SCALES/GROWTH MONITORING
EASTMAN KODAK COMPANY	6	268,036	PHOTOCOPIERS
NRS COMMUNICATIONS	35	231,121	RADIO-TRANSCEIVERS
HEWLETT-PACKARD COMPANY	2	215,345	PRINTING AND PLOTTING DEVICES
WANG LABORATORIES INC.	2	197,164	COMPUTER EQUIPMENT
WORLDCOM	2	180,000	TELEPHONE SYSTEMS
INGERSOLL RAND	1	177,410	DRILLING RIGS
THE THERMOS COMPANY	26	176,524	VACCINE CARRIER
KADAN CO., INC.(D.A.)	5	166,295	STERILIZERS, STEAM PRESSURE
FISHER SCIENTIFIC INTERNATIONAL	17	156,884	PIPETTES
AT&T EASYLINK SERVICES	1	150,000	TELECOMMUNICATION SERVICES
GAUMARD SCIENTIFIC COMPANY, INC.	13	134,403	ANATOMICAL MODELS
EASTMAN KODAK COMPANY	1	132,740	X-RAY FILM AND DEVELOPING SOLUTIONS
IGLOO CORPORATION	10	126,535	COLD BOX, SHORT RANGE
XEROX CORPORATION	5	125,483	PAPER, DUPLICATING
MITEL TELEPHONE SYSTEMS, INC.	6	123,379	TELEPHONE SYSTEMS
GUPTA	3	115,449	SOFTWARE, COMPUTER
MILLIPORE	7	115,321	WATER FILTER/PURIFYING
NORTH AMERICAN BUSINESS MACHINES CORP.	41	112,732	TELEFAX MACHINES AND EQUIPMENT
CORPORATE SOFTWARE, INC.	2	108,971	SOFTWARE, COMPUTER
HYBRID COMPUTERS INC.	25	104,262	COMPUTER COMMUNICATION EQUIPMENT

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Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
ATD-AMERICAN CO.	6	102,675	SEATS, FOLDING
OPG	74	97,944	STATIONERY ARTICLES
KINSHO INTERNATIONAL CORPORATION	3	96,997	PAPER, SYNTHETIC
ASCOM TIMEPLEX	2	96,410	TELECOMMUNICATIONS
M.I.L. EXPORT	14	95,952	HOSPITAL PLASTICWARE
SCHUELER AND CO.	4	89,826	PUMP, ASPIRATING
MC MASTER-CARR SUPPLY COMPANY	23	81,826	SAFETY CLOTHING
VWR SCIENTIFIC	3	81,072	LABORATORY EQUIPMENT
TAPE	15	80,352	VIDEO CASSETTES, BLANK
IDEAL	5	79,800	SOLIDS, GEOMETRIC FORMS
BRIGHTSTAR INDUSTRIES	4	72,940	ELECTRO-DIAGNOSTIC APPARATUS
CALIGOR HOSPITAL SUPPLY	8	71,250	INSTRUMENTS, DIAGNOSTIC
EKCC	1	69,680	PHOTOCOPIERS
POLAR	4	68,660	REFRIGERATION SYSTEMS FOR VACCINE
OMNITECH CORPORATE SOLUTIONS, INC.	1	63,140	SOFTWARE, COMPUTER
SPRINT	1	59,854	TELECOMMUNICATION SERVICES
CLAYTON MFG. CO.	3	55,637	VACCINE PRODUCTION EQUIPMENT
DIS RESEARCH	1	55,000	SOFTWARE, COMPUTER
DIXON	5	51,314	PAINT FOR POSTERS
OTHERS	437	1,933,300	
URUGUAY	**2**	**1,495**	
VENEZUELA	**28**	**81,955**	
VIET NAM	**235**	**4,360,920**	
MINH	6	511,270	VITAMIN A, ORAL LIQUIDS
VACVINA	6	352,953	ANIMALS, LIVE
TAN	4	295,843	CASING PIPES (PVC)
PURCHASE OF EXPORT GOODS CO.	17	281,909	STEEL, MILD, REINFORCEMENT, IRON
DANANG	8	281,789	CASING PIPES (PVC)
THANH	8	215,728	CEMENT, PORTLAND
DAI KIM	9	207,961	GAMES AND TOYS, EDUCATIONAL
MAI LAM	8	165,780	PUMPS, WATER
VIHITESCO	9	115,039	CLASSROOM SUPPLIES N.E.C.
CO	3	102,879	CEMENT, PORTLAND
EDUCATION PUBLISHING HOUSE	3	100,900	BOOKS/BROCHURES/LEAFLETS
LUGIACO	5	98,210	PUMPS, WATER, HAND, PISTON, SUCTION
PRINTING HOUSE, MIN. OF LABOUR	11	98,197	BOOKS/BROCHURES/LEAFLETS
NHA IN NHAN DAN HA NOI I	9	85,042	PRINTING, PUBLISHING AND BOOKBINDING
MECHANICAL TOOLS	3	81,512	PUMPS, COMPRESSORS AND PARTS
NINH BINH	5	79,200	PUMPS, WATER
MECHANICAL	5	71,231	PUMPS, WATER

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Annex I (continued)

COUNTRY NAME OF SUPPLIER	TOTAL ORDERS NUMBER ORDERS	TOTAL VALUE ORDER VALUE	ITEM
CONG	2	70,000	SALT IODIZATION EQUIPMENT
CONG TY	2	68,512	FURNITURE, SCHOOL
BINH MINH PLASTIC FACTORY	2	65,047	CASING PIPES, POLYVINYL CHLORIDE
COMPRINT	10	59,351	PRINTING, PUBLISHING AND BOOKBINDING
XUONG	2	55,870	BOOKS/BROCHURES/LEAFLETS
CENTRE FOR NEW MATERIALS AND EQUIPMENT	2	88,747	CLASSROOM SUPPLIES
PRODUCTION	1	86,400	ANIMALS, LIVE
XI NGHIEP DET 10/10	1	65,520	NETTING, MOSQUITO, COTTON
OTHERS	94	656,032	
WEST BANK AND GAZA	**48**	**96,157**	
YEMEN	**25**	**116,689**	
YUGOSLAVIA (FEDERAL REPUBLIC OF)	**58**	**214,246**	
TORLAK INSTITUTE	7	144,000	DIPHTHERIA ANTITOXIN
OTHERS	51	70,246	
ZAIRE	**354**	**753,046**	
ZAMBIA	**126**	**251,272**	
ZIMBABWE	**257**	**1,870,987**	
MAZONGORORO	37	463,844	PRINTING SERVICES
NATIONAL BLANKETS LTD.	3	400,933	BLANKETS, COTTON, EMERGENCY GRADE
PRINT HOLDINGS LTD.	17	185,013	PRINTING, PUBLISHING AND BOOKBINDING
V. AND W. ENGINEERING AND INSTALLATION	8	129,560	DRILLING RIGS, ACCESSORIES
MAINSTAY	5	109,790	EXERCISE BOOKS, LINES
ZIMBABWE CYCLE INDUSTRIES	2	90,475	BICYCLES
RADIATOR	2	58,337	DRILLING RIGS, ACCESSORIES
NATIONAL TESTED SEEDS	7	54,048	SEEDS, VEGETABLE
SALWIRE FENCING (PVT) LTD.	6	54,046	WIRE, BINDING
OTHERS	170	324,941	
GRAND TOTAL		**379,805,432** a/	

a/ A small discrepancy in totals may be seen between annex I and annex II. In the course of transferring reporting from one system to another, the two reports were run at different dates, allowing late entry of data for annex I which are not included in annex II.

Annex II

MAJOR COMMODITY GROUPS PURCHASED IN 1994 IN UNITED STATES DOLLAR EQUIVALENTS

(Including procurement services, excluding provision for freight)

Commodity	Order lines a/	Value
Vaccines	1,985	62,427,704
Drugs	937	35,252,458
Motor vehicles and parts and accessories	3,948	29,151,603
Pumps, compressors	2,208	19,220,523
Computer equipment (software, hardware & consumables)	7,995	16,662,862
Medical equipment	1,348	15,126,775
Refrigeration and cooling equipment	975	11,661,014
Syringes and needles	257	9,634,834
Vitamins and minerals	325	8,826,280
Drilling equipment	1,039	8,003,418
Oral rehydration solutions	218	7,654,294
Motorcycles, bicycles, tricycles	611	7,550,604
Foodstuffs	315	7,427,274
Furniture	1,962	7,105,745
Other pharmaceutical products	480	7,099,729
Miscellaneous writing and teaching materials	4,832	7,006,832
Various measuring and testing instruments	534	5,784,560
Paper and cardboard products	687	5,033,940
Anaesthetics (various)	210	4,892,058
Chemicals, basic organic and inorganic	397	4,884,223
Portland cement	569	4,423,825
Office and accounting machinery	1,747	4,420,738
Educational books and charts	1,569	4,002,283
Fuels (petrol, kerosene and diesel)	596	3,982,317
Domestic metal products	543	3,576,227
Structural building frames and items	2,281	3,530,061
Pipes and fittings	998	3,508,118
Exercise notebooks and pads	250	3,112,721
Textiles, yarn and fabric articles	530	2,742,176
Plastic pipes and fittings	1,068	2,693,021
Hand tools	960	2,688,823
Tarpaulins, tents and other camping articles	162	2,602,666
Blankets	66	2,578,002
Agriculture machinery and parts	347	2,075,229
Television, video and sound equipment	636	2,065,855
Radio equipment	564	2,038,848
Miscellaneous plastic products	734	2,024,153
Seeds	288	1,995,891
Machinery and equipment for pharmaceuticals & vaccines	494	1,737,020
Audio-visual equipment	1,051	1,477,562
Telecommunication equipment	496	1,476,281
Laboratory equipment	414	1,436,973

Annex II (continued)

Commodity	Order lines a/	Value
Miscellaneous rubber products	182	1,380,357
Filtering and purifying equipment	379	1,175,411
Plastic packaging	80	1,148,700
Tyres and tubes	714	1,113,892
Food and beverage processing equipment	206	1,038,376
Laboratory and hospital utensils	148	1,021,241
Lamps and lighting equipment	111	997,312
Generating sets and transformers	159	996,342
Games and toys	258	796,943
Animals, live	59	742,402
Engines, turbines	126	692,823
Soaps, detergents and baby care products	114	665,391
Wire, nails and miscellaneous small metal articles	433	659,104
Printing and bookbinding equipment	211	629,845
Domestic appliances and parts	183	581,894
Photographic equipment	241	581,206
Bags and kitbags	88	529,494
Agricultural chemicals	28	515,409
Sports goods	95	468,416
Footwear	66	456,149
Containers and tanks, metal packaging materials	39	416,559
Polymer granules for pipe manufacture	11	406,066
Lifting and handling equipment	45	385,586
Laboratory and hospital glassware	109	363,462
Kitchen utensils	119	348,612
Playground equipment	142	340,149
Timber and wood shavings	156	324,231
Prefabricated buildings	42	315,916
Adhesives and reagents	222	304,277
Paints and inks	108	245,970
Clocks and timers	16	242,812
Knitting, spinning, weaving and sewing machines	45	241,321
Air conditioning and humidifying equipment	98	230,831
Accumulators, primary cells and batteries	204	228,357
Voltage stabilizers	61	225,861
Ceramic sanitary ware	35	204,870
Decals and other miscellaneous printed matter	25	187,019
Miscellaneous packing and cleaning equipment	37	186,385
Miscellaneous electrical equipment	199	183,508
Photovoltaic cells	140	162,392
Machine tools	212	144,402
Satellite, television and radio antennas	196	135,797
Boats	22	113,315
Fertilizers, general	32	87,031
Veterinary medicines	4	79,455
Carpets and other textile floor coverings	19	71,089
Freight containers	33	66,134

Annex II (continued)

Commodity	Order lines a/	Value
Periodicals	12	56,885
Automotive workshop equipment	75	53,999
Office machinery equipment	43	45,307
Miscellaneous safety equipment	33	42,877
Educational films, slides, videos	140	38,059
Aircraft parts	49	37,512
Musical instruments	28	32,923
Aggregate for concrete	20	23,027
Insulating materials	2	20,000
SERVICES		
Printing, publishing and bookbinding	3,197	13,960,184
Maintenance and repair services	213	910,956
Transportation	22	417,690
Telecommunication services	17	268,440
Building engineering	62	235,497
Aircraft maintenance and repair services	12	170,482
Art graphics work	54	99,256
Materials handling	35	53,752
Office cleaning and electrical services	5	47,001
Miscellaneous items and services with less than $10,000 total $10,000 total purchasing in 1994		
Total	57,920	379,559,325

a/ An order line is an item to be supplied (in any quantity).

Annex III

PURCHASE ORDERS AND WAREHOUSE ISSUE ORDERS AS PROCUREMENT SERVICES ON BEHALF OF GOVERNMENTS, ORGANIZATIONS OF THE UNITED NATIONS SYSTEM AND NON-GOVERNMENTAL ORGANIZATIONS

Governments and government organizations	Value in United States dollars	Governments and government organizations	Value in United States dollars
ARMENIA	7,391	MICRONESIA, FEDERATED STATES OF	27,216
AUSTRALIA	9,141	MOLDOVA	342,999
BANGLADESH	14,306,539	MOROCCO	671,826
BELGIUM	139,230	MOZAMBIQUE	94,345
BELIZE	24,180	MYANMAR	240,279
BHUTAN	46,029	NETHERLANDS	122,818
BOTSWANA	116,134	NICARAGUA	9,210
BURUNDI	146,061	NIGER	15,924
CAMBODIA	486,417	NIGERIA	1,662,980
CANADA	6,580	OMAN	443,473
CENTRAL AFRICAN REPUBLIC	2,791	PAKISTAN	1,254,266
CHINA	281,272	PAPUA NEW GUINEA	14,308
COLOMBIA	23,259	PERU	1,279,585
COTE D'IVOIRE	6,160	PHILIPPINES	5,898,341
DENMARK	2,579,048	ROMANIA	225,640
DOMINICAN REPUBLIC	40,810	RWANDA	855
ETHIOPIA	63,283	SAMOA	128
FRANCE	15,388	SAO TOME AND PRINCIPE	137,897
GAMBIA	172,974	SIERRA LEONE	413,602
GERMANY	1,078	SOLOMON ISLANDS	8,021
GHANA	1,452,978	SRI LANKA	1,766
GUATEMALA	126,798	SUDAN	492,743
GUINEA-BISSAU	18,974	SURINAME	3,365
GUYANA	694,278	SWEDEN	408,869
HONDURAS	147,727	SYRIAN ARAB REPUBLIC	55,772
INDIA	9,448,560	TOKELAU	4,136
IRAN, (ISLAMIC REPUBLIC OF)	4,082	TUNISIA	61,560
IRELAND	33,986	UGANDA	151,689
ITALY	14,049	UNITED REPUBLIC OF TANZANIA	3,903,757
JAMAICA	1,255	UNITED STATES OF AMERICA	1,162,563
JAPAN	11,033,205	VENEZUELA	204,187
KENYA	807,441	YEMEN	133,557
KIRIBATI	1,071	ZAIRE	1,443
KUWAIT	5,286	ZAMBIA	61,793
LAO PEOPLE'S DEMOCRATIC REPUBLIC	36,504	ZIMBABWE	190,186
LESOTHO	50,360		
LIBERIA	20,171	OTHERS	42,679
MADAGASCAR	92,331		
MALAWI	174,128	SUBTOTAL	62,962,542
MALI	24,473		
MAURITANIA	557,343		

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Annex III (continued)

Non-governmental organizations	Value in United States dollars
ASBL-MEDECINS SANS FRONTIERS-BELGIUM	100,926
ROTARY INTERNATIONAL	91,410
DOCTORS OF THE WORLD, U.S.A.	68,193
GERMAN AGENCY FOR TECHNICAL COOPERATION	59,850
ICU-COOPERAZION UNIVERSITARIA, ITALY	58,448
ACCION MEDICA CRISTIANA	54,366
IDA STICHTING	46,968
DANISH RED CROSS	43,893
AFRICAN MEDICAL AND RESEARCH FOUNDATION	39,358
REDDA BARNEN STOCKHOLM	36,650
INTERNATIONAL RESCUE COMMITTEE	31,550
DEUTSCHE ARZTGEMENSCHAFT ... ZUSAMMENERB	27,642
CATHOLIC RELIEF SERVICES, NEW YORK, U.S.A.	25,673
FATHER JOSEPH ANDRE'MISSION AFRICAINES	15,148
SWISS RED CROSS	13,199
AFRICARE	10,777
DISPENSAIRE (VILAGE D'ENFANTS) SOS-BANGUI	9,597
MEMISA ROTTERDA	9,139
SAVE THE CHILDREN FUND	8,907
FATHER ENSO CHIARINI - BURUNDI	8,882
GROUPE DES FEMMES ITALIENNES - IVC	7,695
FINNISH AFRI COMMITTEE	7,381
INTERNATIONAL COMMITTEE, RED CROSS (ICRC)	7,378
CHURCH OF THE NAZARENE - IVC	5,732
C.H.A.L	5,627
CATHOLIC DIOCESE OF NGONG	5,527
SOEURS DE LA PROVIDENCE - IVORY COAST	5,416
ARCHDIOCESE DE KISANGANI	4,567
MEDECINES SANS FRONTIERES, FRANCE	3,870
AERZTE FUR DIE DRITTE WELT, GERMANY	3,804
ACADEMY FOR EDUCATIONAL DEV. (AED), U.S.A.	3,667
MEDECINS DU MONDE	2,910
CARITAS	2,654
THE CHRISTIAN & MISSIONARY ALLIANCE, U.S.A.	2,352
C.A.R.E., NEW YORK, U.S.A.	2,345
ST. JOSEPH'S CATHOLIC HOSPITAL (LIBERIA)	1,834
ASOCIACION SAN LUCAS, PERU	1,388
INSTITUTE NIGTVECHT, NETHERLANDS	1,100
DANSK BILHARZIASIS LABORATORY (DBL)	935
PMU PINGSTMISSIONS ULANDSHJAELP	910
INST. UNIVERSITE D'ETUDES DUE DEVEL (IUED)	761
W.E.M. MITTELWEG HAMBERG 13	510
ACTIONAID	397
VARIOUS OTHER LOW VALUE ORDERS	1,631,758
SUBTOTAL	2,471,092

Annex III (continued)

United Nations system	Value in United States dollars
UNFPA	3,408,702
WHO	330,426
UNRWA	275,540
UNHCR	207,614
WFP	71,681
PAHO	65,356
UNITED NATIONS SECRETARIAT	37,732
FAO	9,120
UNCDF	8,196
UNDP	5,538
SUBTOTAL	4,419,906
TOTAL	69,853,540

Annex IV

PURCHASE AND ISSUE ORDERS PLACED IN 1994 BY COUNTRY OF DESTINATION

(Excluding procurement services and provision for freight)

Destination country	Value in United States dollars	Destination country	Value in United States dollars
AFGHANISTAN	1,419,506	FIJI	300,900
ALBANIA	230,039	GABON	230,396
ALGERIA	585,997	GAMBIA	577,920
ANGOLA	8,392,894	GEORGIA	2,079,040
ANTIGUA AND BARBUDA	2,148	GHANA	2,036,127
ARGENTINA	114,078	GRENADA	27,372
ARMENIA	2,527,265	GUATEMALA	898,622
AZERBAIJAN	3,203,831	GUINEA	1,377,350
BANGLADESH	17,977,251	GUYANA	271,065
BARBADOS	63,811	HAITI	2,346,076
BELARUS	116,568	HONDURAS	294,616
BELIZE	66,489	INDIA	29,760,003
BENIN	1,140,061	INDONESIA	2,123,304
BHUTAN	895,681	IRAN, (ISLAMIC REPUBLIC OF)	489,573
BOLIVIA	2,115,312	IRAQ	14,594,525
BOSNIA AND HERZEGOVINA	8,519,140	ISRAEL	41,510
BOTSWANA	57,694	ITALY	105
BRAZIL	610,272	JAMAICA	300,593
BRITISH VIRGIN ISLANDS	431	JORDAN	995,351
BURKINA FASO	2,649,119	KAZAKHSTAN	333,715
BURUNDI	4,011,116	KENYA	7,592,321
CAMBODIA	3,345,294	KYRGYZSTAN	677,727
CAMEROON	872,020	LAO PEOPLE'S DEMOCRATIC REPUBLIC	1,772,690
CAPE VERDE	562,104	LEBANON	960,262
CENTRAL ASIA REGION	40,688	LESOTHO	721,435
CENTRAL AFRICAN REPUBLIC	635,421	LIBERIA	2,280,253
CHILE	8,287	MADAGASCAR	3,076,409
CHINA	13,161,234	MALAWI	1,301,422
COLOMBIA	41,182	MALAYSIA	81,652
COMOROS	349,654	MALDIVES	293,719
CONGO	482,569	MALI	3,009,162
COSTA RICA	115,181	MARSHALL ISLANDS	20,585
COTE D'IVOIRE	1,176,101	MAURITANIA	873,393
CROATIA	1,509,066	MAURITIUS	239,161
CUBA	1,112,623	MEXICO	1,093,968
DEMOCRATIC PEOPLE'S REPUBLIC OF KOREA	220,193	MICRONESIA, FEDERATED STATES OF	35,813
DJIBOUTI	470,605	MOLDOVA	10,717
DOMINICA	21,487	MONGOLIA	760,535
DOMINICAN REPUBLIC	255,644	MONTSERRAT	4,244
ECUADOR	1,337,392	MOROCCO	938,454
EGYPT	1,789,359	MOZAMBIQUE	10,888,432
EL SALVADOR	1,232,542	MYANMAR	5,275,804
EQUATORIAL GUINEA	386,450	NAMIBIA	910,527
ERITREA	3,566,280		
ETHIOPIA	11,103,326		

Annex IV (continued)

Destination country	Value in United States dollars	Destination country	Value in United States dollars
NEPAL	2,903,932	SYRIAN ARAB REPUBLIC	386,186
NICARAGUA	710,409	TAJIKISTAN	1,960,874
NIGER	2,104,117	THAILAND	297,162
NIGERIA	5,896,004	TOGO	713,344
NIUE ISLANDS	29	TONGA	34,215
OMAN	137,432	TUNISIA	420,440
PACIFIC ISLAND TERRITORIES	5,732	TURKMENISTAN	548,401
PAKISTAN	9,141,519	TURKEY	693,598
PALAU	616	TURKS AND CAICOS ISLANDS	7,519
PANAMA	57,954	TUVALU	616
PAPUA NEW GUINEA	241,253	UGANDA	5,615,450
PARAGUAY	150,929	UKRAINE	902,348
PERU	1,794,449	UNITED ARAB EMIRATES	16,810
PHILIPPINES	4,195,794	UNITED KINGDOM	2,000
ROMANIA	127,895	UNITED REPUBLIC OF TANZANIA	5,047,711
RUSSIAN FEDERATION	1,215,085	URUGUAY	1,495
RWANDA	18,970,311	UZBEKISTAN	1,020,007
SAINT LUCIA	14,396	VANUATU	1,727
SAINT VINCENT AND THE GRENADINES	19,428	VENEZUELA	53,875
SAMOA	2,799	VIET NAM	9,463,631
SAO TOME AND PRINCIPE	241,160	WEST BANK AND GAZA	204,633
SAUDI ARABIA	43,178	YEMEN	1,825,879
SENEGAL	4,010,944	YUGOSLAVIA (FEDERAL REPUBLIC OF)	2,064,802
SEYCHELLES	12,553	ZAIRE	2,968,296
SIERRA LEONE	1,699,034	ZAMBIA	2,636,594
SLOVENIA	140,310	ZIMBABWE	1,978,651
SOLOMON ISLANDS	13,480	GLOBAL PROGRAMME BASED AT NEW YORK HEADQUARTERS	481,054
SOMALIA	3,752,156		
SOUTH AFRICA	79,372	TOTAL	308,339,696
SRI LANKA	1,467,071		
SUDAN	8,987,315		
SURINAME	35,090		
SWAZILAND	426,195		
SWITZERLAND	4,183		